

# The Major News

Volume IV Issue 2

For Operators of The Major BBS

Fall 1993

## RIPscrip™ Takes BBS Industry by Storm

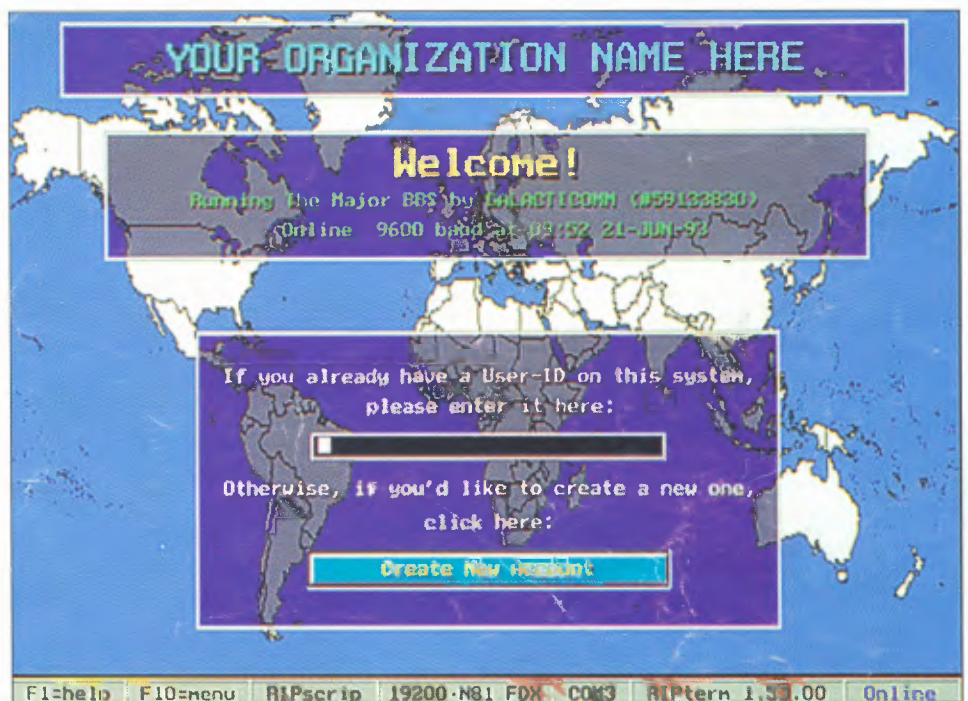
By Dihan Rosenburg  
Staff Writer

**Y**ou love it! That's what we've been hearing from the hundreds of Sysops who are using the new RIPscrip Add-on Option. Although it's only been available for a few months, it's already evident that it has become your favorite add-on.

RIPscrip (Remote Imaging Protocol), is a graphics protocol that lets your BBS present a graphical user interface to your callers. Users can click on buttons, icons, and pop-up windows with a mouse, to access the services on your BBS.

We recently released the first update — Version 1.1 — to the RIPscrip Add-on Option. It incorporates dozens of your suggestions, expands the RIP'ped menus, and makes everything more artistically appealing. The great thing about RIPscrip, just like

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### Version 6.12 Released!

A free patch is available for download from the Demo System (305-583-7808) for Version 6.1 customers.

## Galacticomm Offers Testing Ground for Third-Party Products

By Laura Kravet  
Staff Writer

**T**he GRID is online! You're invited to log on to a new BBS that provides a showcase for third-party developers' (TPD) products and add-on options for The Major BBS.

You can access The GRID (Galacticomm Remote Interactive Development) by calling (305) 321-2410 with your modem. It can also be reached through the Galacticomm Demo System. Connection speeds up to 14.4K bps are supported. You can try out TPD software "hands on," from databases to multi-player games. Online time is free, although you are limited to 90 minutes over two calls per day.

Each TPD also has a Forum on The GRID, where comments and suggestions can be exchanged with the developer. You can find technical support for TPD products here, as well as download demo programs and updates from the File Library.

Says Ken Nash, TPD Liaison and Sysop of The GRID, "What better way to network developers and customers than through a BBS? It's a great way to put up-and-coming software through its paces, and get instant feedback to the respective developers from the folks who are going to use it." Ken also manages the Seal of Approval program, through which Galacticomm endorses quality third-party products.

*Continued on page 37*

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## President's Corner

By Scott J. Brinker  
President/CEO

**Y**ou've probably heard about the "information superhighway." Everyone from *Time* magazine to *The New York Times* has been talking about this future digital network that will revolutionize our lives.

Well, surprise! It's already on your desk. By operating a BBS, you are making it actually happen — today. People can call your BBS from around the world to exchange information and interact with each other. New friendships and business opportunities are being sparked and realized *electronically*. Barriers of communication are falling before our eyes.

But this is just the beginning. The two pillars of an information highway are: (1) everyone can use it and (2) they can reach almost anyone in the world with it. We've just released two new add-on updates to give you this power.

The RIPscrip Add-on Option Version 1.1 is now shipping. It provides an out-of-the-box, knock-your-socks-off graphical



user interface for your BBS. People who used to just feel comfortable with services such as Prodigy can now navigate your BBS with a click of their mouse.

Major Gateway/Internet Version 1.1 has also hit the streets. This new version makes it much easier to integrate the Internet into your BBS. It includes everything you need to hook up to a provider, and now many more providers are supported.

*The Internet reaches more people than any other network on the face of the planet, and it's growing larger every day.* For \$249, plus a small monthly service charge to the

provider of your choice, your BBS can harness and wield this awesome resource.

Here at Galaticomm we're right behind you as you pioneer this electronic frontier. We are still the largest BBS company in the world, with 35 employees and more coming on board as I write this. And every single one of us is dedicated to seeing you succeed online.

Our engineering team is working around the clock, forging new and better ways of communicating, many of which I can't talk about yet. But I promise you the BBS you are running today is the foundation for a glorious future that is just starting to realize its potential. We'll be with you every step of the way.

Enjoy this special four-color issue! It's wonderful to see so many great third-party presentations, offering you all sorts of enhancements and add-ons in graphic brilliance. With almost 100 third-party developers, The Major BBS offers you more freedom and flexibility than any other online platform in the world. Go ahead and take advantage of it.

The next time someone brings up "info highways" to you at work or a social mixer, give them the number to your BBS.



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## Spanish and German Language Add-ons Released

by Fabian Cuervo  
Translations Coordinator

**D**o your users "habla Español" or "sprechen sie Deutsch"? If so, The Major BBS will let you speak their language.

Galaticomm is proud to announce its first two language add-ons: the Spanish and German user interfaces. With Version 6.1 of The Major BBS, you can plug in these new languages by simply typing "A:INSTALL". When your users connect to your BBS, they can choose which language they want to use. From that point forward, all the "text blocks" in your BBS will be presented in the language of their choice.

You can edit these text blocks (option #6 from the Introductory Menu), and make your own translations for your menus and other add-on options. If a Spanish or German translation of a message or menu doesn't exist, the user will just see the English text for it.

Both products were produced by Gerald Meier of the Online Store in Europe, who

has provided the German and Spanish versions of The Major BBS for many years. Galaticomm is serving as Gerald's distributor in the U.S. and Canada. The Spanish Language Add-on Option and the German Language Add-on Option are available for \$249 each.

"This is part of our ongoing strategy," says Galaticomm President Scott Brinker, "to provide our customers with the tools for global communication. BBSes already span distances and time zones. Now they are starting to bridge language and cultural barriers too." The Major BBS can support up to 50 different languages, including presentation protocols such as RIPscrip.

Many other languages for The Major BBS are under construction now by third-party developers around the world. The French and Italian translations are already available, and contracts have been signed for Czechoslovakian, Russian, Turkish, Dutch, Greek, Farsi, Japanese, Chinese, and Vietnamese.



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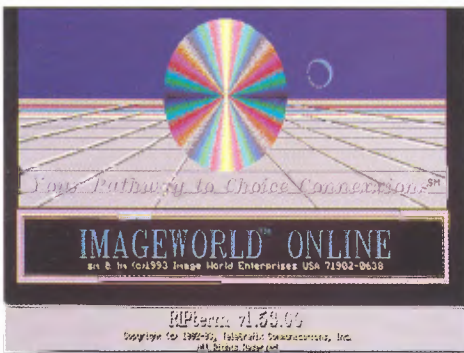
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# RIPscrip™ (cont'd. from page 1)

The Major BBS, is that it's completely customizable. The screens we've included are just a starting point.

Many enterprising Sysops have taken an extra step, and used RIPaint (the design tool for RIP screens) in combination with other programs, such as PicLab and Neopaint, for extraordinary visual effects. Other Sysops have created their own icons and made them available for download, or even customized the opening screen of RIPTerm (a graphical terminal program used with RIPscrip).



You can create your own exciting RIPTerm opening screen.

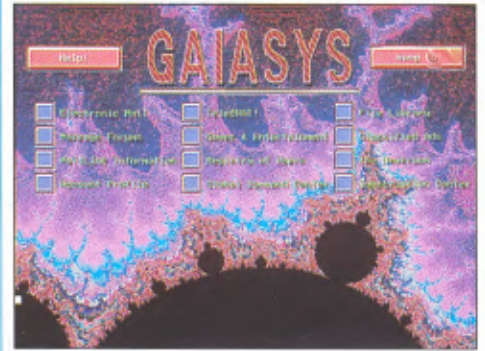
We checked out a few of your RIPscrip BBSes and discovered fantastic graphic screens and menus. One of the most impressive RIP displays belongs to ImageWorld Online, an "infotainment" BBS, with games, legislative updates, health and fitness information, and more.

Most of its menus and screens have a theatrical theme; for example, the TOP menu looks like an old-time theater facade. They chose this idea because RIPscrip is like a show, with graphical images and animation, according to Lee Terbot, the Sysop for ImageWorld.

"We've really pushed RIP to the outer edge," says Lee. "When we originally bought RIPscrip, we were planning to implement a look like Prodigy or America Online."

"But once we started working on it, we decided to pattern our BBS after a magazine," said Sam McMillan, ImageWorld's graphic artist. "Every menu page enters you into a different section, just like magazines."

Other things you'll see on ImageWorld include customized fonts and a lithograph-like photo of a woman that's quickly drawn on-screen. First she's outlined in black and



You can design hi-res online graphics to dazzle your users.

white. Next, her lipstick is colored in and finally, her face is given flesh tones. It's really neat!

Although there's no way to convert a graphic file directly into RIPscrip text, Sam used a neat trick to achieve the same end result. He converted a TIFF file to a RIPscrip icon with the TIFF -> Icon utility. Then, he loaded his icon into RIPaint and traced it filling areas in with realistic colors. This same technique can be used to reproduce just about any graphic image with RIPaint.

Continued on page 7

**Casino Poker!**

First introduced in 1988, Casino Poker was the first card game available for The Major BBS. Our attention to detail and playability makes it the game users will spend all night playing. And now, our newest version of Casino Poker supports RIPscrip graphics, including a beautiful set of bitmapped playing cards. Order yours today!

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**Parallax DEVELOPMENT CORPORATION**

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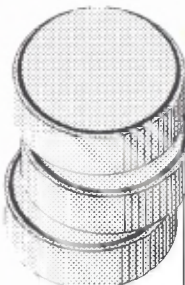
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The computer market is becoming more and more memory-intensive, with new applications forcing users to increase the memory capacity of their machines. For example, running an application like Windows requires at least 1MB of memory. Other memory-intensive programs include graphics, CAD, and networking. *Crystal Vision* provides over 2,000 memory products which include DRAM, SRAM, SIPP and SIMM. We also provide proprietary memory for the PS/2, HP LaserJets, Apple LaserWriter II NTX and many others.

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## RIPscrip™ (cont'd. from page 5)

ImageWorld has even personalized RIPterm's opening screen with a graphic backdrop and ImageWorld's logo, a multi-colored wheel.

Kudos also go out to Gaiasys, a BBS specializing in games and entertainment, progressive politics, and the environment. Sysop Bryan Elliot has just begun formulating his screens, but what he has accomplished so far is outstanding. The opening screen is a realistic-looking globe. Other screens show fractals and earth landscapes as backdrops.

Another Sysop pushing the RIP envelope is Tim Brown, Sysop for The Promised Land, a family-oriented BBS, located in Wisconsin. One of his best screens is "Mail System," showing a highway with direction signs, such as you might see at a crossroads. Instead of directing you to the nearest town, however, you click on the signs to get to different areas of the BBS, such as E-mail or file pages.

Business BBSes, such as the one operated by AST Research, Inc., are customizing their RIP screens to produce a look that keeps with their organization's image.

"We redesigned the menus to make them more AST-oriented, and we changed the col-



*Businesses can use RIPscrip to promote their professional image.*

ors and layout to give our BBS a corporate look," AST's Sysop Donna Lantello said.

AST Research has customized the TOP menu, so callers can go directly to such areas as "AST Press Releases," "Technical Support," and "Database Search." With RIP, the AST board has achieved a look that is consistent with what you would expect from a Fortune 500 company.


Sysops have nothing but praise for RIPscrip. "I think RIPscrip is great," said Doug Campbell, Sysop for The Realty Network BBS in Orange County, CA. "It opens BBSes up to a lot of people that usual-

ly wouldn't try them. With the mouse and icons, my BBS is simple and easy to access. We get a lot of people calling for home listings who aren't familiar with BBSes. RIPscrip makes our system user-friendly."

"People love the RIPped look," explains Frank Corsi, Sysop for the Online Shopper in Hollywood, FL. "They say they've never seen anything like it."

Lee Terbot agrees. "RIPscrip has been very well accepted. Most members have shared their copy of RIPterm, and we've sent out over 100 copies by mail, in addition to the downloads."

You can try RIP out by calling the Galacticomm Demo System at (305) 583-7808. Download a copy of RIPterm from the BBSV6SHR LIB in the file library, then call back into the Demo System. You'll see how RIPscrip looks "out of the box," the way your users will see it without any customization on your part.

Check out the BBSes listed on page 19. Many of these have done really unique things with RIP. They're great examples of the impressive array of inventive menus and screens that are possible with RIPscrip. 

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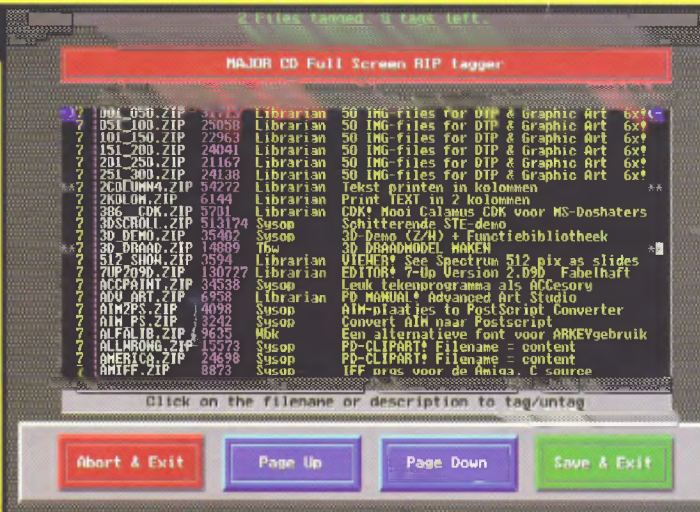
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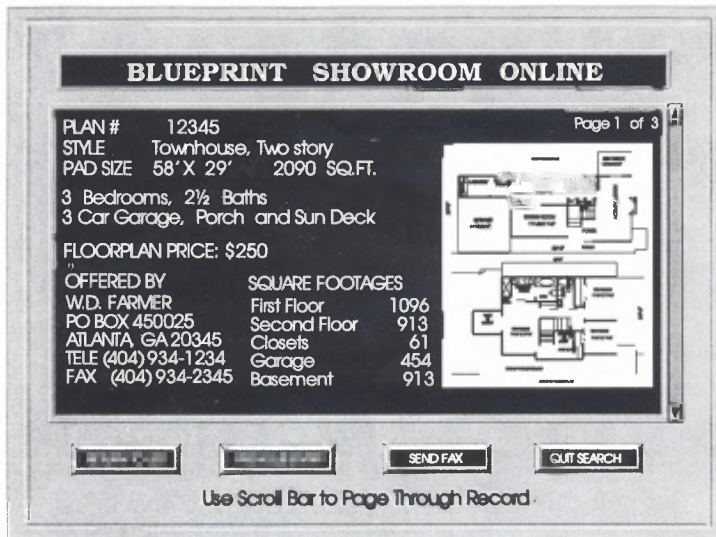
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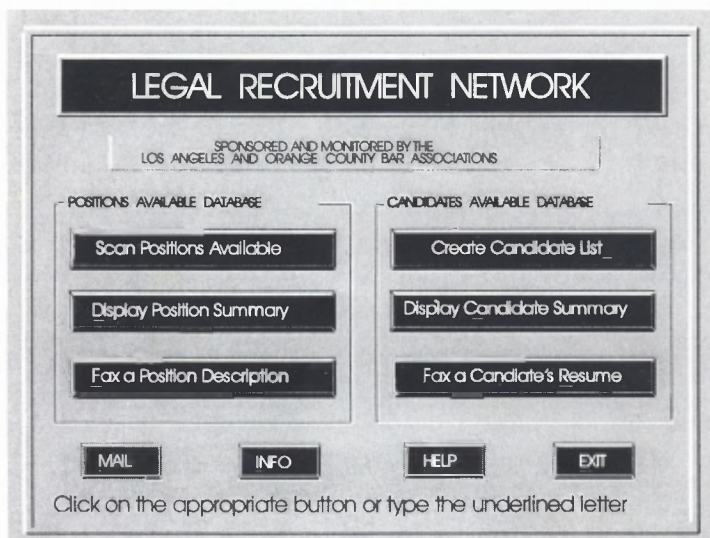


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# The Major BBS now speaks German !

The new multi-lingual/multi-protocol architecture of The Major BBS lets you easily plug in languages, such as Spanish and German. With the German Add-on Option, you can offer German prompts for up to 256 simultaneous users on a single machine. Your German-speaking users can

get prompts and help messages in German, while your English-speaking users still get prompts and help messages in English. Earn increased profit by paying more attention to your German-speaking users. It is very easy: Install The German Add-on Option with only a couple of keystrokes.

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## Securing Your System

By Dihan Rosenburg  
Staff Writer

**K**eeping your system secure is always an important consideration for Sysops. That's why we at Galacticcomm have made security a top priority in The Major BBS. With our proprietary Locks and Keys architecture, there are millions of possible access levels you can assign.

Here are several other security measures you can take with the BBS, as well.

To help protect your system against intruders, The Major BBS hangs up on a caller if he guesses the wrong password three times. This discourages hackers from making dozens of guesses until they figure out your password. If this happens, the message "INVALID PASSWORD ATTEMPT" will be recorded in the Audit Trail, noting the attempted User-ID.

You should also take care that no one sees your password on the Sysop console. The default setting for the "VISPSW" option in CNF level 3, "Security and Accounting," is "Yes." This makes users' passwords visible on your console, and also in the user account information displayed online.

For tighter security, you'll want to change this option to "No." Keep in mind though, that you won't be able to look up passwords this way either, without shutting

down the BBS and changing the CNF option back to the default.

When you install The Major BBS, the password for the "Sysop" account already exists. You should change this password as soon as possible, so feisty hackers will have difficulty trying to break into your account. It's a good idea for both you and your users to change your passwords frequently, and to pick passwords that are hard to guess.

So, how do you choose a password that no one can hack? First of all, avoid the obvious. For example, you probably wouldn't want to use your spouse's name or your birthdate. Stay away from passwords containing strings of characters from your User-ID. Avoid technical words ("modem"), geographical words ("Florida"), common first or last names ("Tommy" or "Jones"), or words that relate to your occupation ("lawyer").

The best passwords are not real words at all. A good password might combine parts of two or more existing words; for example, "doughnut" and "pastry" could become "doughstry". Who would ever figure that one out? Another trick is to mix characters and numbers, such as "rj7vn19". Your password should be at least five or six characters long to minimize the chances of random guessing.

Be sure to memorize your password, so that you don't have to write it down any-

where. You defeat the purpose of having a well thought-out password if it's sitting in plain view for someone to see!

Another safeguard to take is to keep the option "SAFPSW" in level 4, "Configuration Options," at the default setting, "No." This will prevent new users from choosing their User-ID or the word "PASSWORD" as their password when signing up.

Two of the five BBS models are designed to restrict access to who can use your system. With the "Sign-Up Model," a first-time caller can only create a new account by entering his name, address, phone number, User-ID, and password. The BBS hangs up when he's finished.

You can approve his account later, after reviewing the signup information, or after "voice verifying" the account. You can verify someone by calling him back, and ensuring that his name, phone number, and other information are legitimate.

There are also several third-party products available that automatically call back the new user via modem to check that a given phone number is correct. Two of these are Auto Validator from High Velocity Software and Callback/Verifier from ProStar Computer Corporation.

The "Private Model" restricts BBS access to people you have already provided with a User-ID and password. Only you, as the Sysop, can create new accounts. To do so, you'll log on from the main console — use <F7> — and sign up as "new", inputting the User-IDs and passwords you want to give out to users.

Preventing physical access to the BBS computer is another security precaution you can take. There are hardware locks available to prevent unauthorized access to the computer, as well as software programs you can install, that require password entry for keyboard access. You can also store the main console in a restricted room.

Some other helpful hints: be careful whom you assign CoSysop or other restricted access to; restrict file uploads to trusted users or user classes; and check uploaded files to make sure they are legal, distributable, and virus-free. (See "Scanning Uploaded Files" on page 35.)

The adage "You can never be too careful" certainly applies to BBS security, but The Major BBS makes caution easy to implement.

## Match Maker

**Help your users find their perfect match with the ultimate dating registry and match maker available for you MBBS system.**

**Your users simply answer selected questions from the questionnaires with their preferences, and Match Maker lists the matching entries. Searches can be limited by age, sex, and match percentage. Can also be configured to allow user anonymity by allowing them to select an alias.**

**For the Sysop, questionnaires can be added/edited online.**

**Sirius Software**

Voice: (307) 472-4656  
BBS: (307) 472-4656



**DataSafe Publications, Inc** PO Box 16032 Albuquerque, NM 87191-6032  
505-294-4980 Voice 505-294-5675 BBS



**Accept these Major Credit Cards Online! Approved or Declined Automatically, 24Hrs/Day**

## VisaManTF™ - \$349

### POS Dial Module for Credit/Subscription Sales

VisaManTF is the premier subscription module and the only Point-of-Sale (POS) Dial module for The Major BBS. VisaManTF accepts customer purchases online and calls the merchant network for approval before posting purchases. If the purchase is not approved, the customer is notified to try another credit card or call their bank for more information. VisaManTF is currently certified for operation with the Teleflora CreditLine Program and accepts Visa, Mastercard, American Express and Discover credit cards. This module has been extensively tested by both modem and X.25 users on DataSafe's BBS, The GaRBaGe DuMP (70 lines).

#### - Features -

- Accepts Visa, MasterCard, Amex & Discover
- Credit Cards are screened using the Mod 10 code.
- Must receive approval code from merchant network before posting purchases such as credits, keys and class changes.
- Requires no special hardware, VisaManTF uses any open BBS modem.
- Eliminates the need for credit card processing machines such as a ZON or TRANZ.

#### - Sysop Functions -

- Totals for approved and declined purchases by date range, credit card number, or UserID.
- Exclusion of credit cards you refuse to accept.
- Sysops online receive notification of transactions.
- Sysop entry for manual purchases, allows sales of items like hardware and software.
- Sysop may dial network for daily host totals.
- E-Mail receipt to the Sysop, the user, and up to 4 other users with a detail of the transaction.
- Online Validation Form, VisaManTF can optionally require new users to agree to your BBS terms and conditions.
- Name/address/phone number can be requested from the customer.
- Optional surcharge to new or current customers.
- Assign user classes and grant additional keys.

**VisaMan™ \$99**

VisaMan offers all the great features of VisaManTF without the automatic approval verification dialout. Plus, if you buy VisaMan today, you can upgrade to VisaManTF at a later date for the difference in price.

## Omni-Mall™ - \$499

### POS Dial Shopping Mall with File Distribution

**New! New! New! New!**

Omni-Mall is the first completely Automated Shopping Mall module for The Major BBS. Omni-Mall takes the standard features of a shopping mall module and adds DataSafe's POS Dial capability for automated credit card verification online. However, Omni-Mall is also designed to perform file and document sales/distribution. This combination of capabilities allows you to perform automated worry free sales of software, documents, and valuable electronic data with the absolute least amount of manual intervention.

#### - Features -

- Omni-Mall provides for multiple departments with assignable managers.
- Each department may be expanded to contain various categories of products.
- Departments can be optionally "keyed" to exclude specified customers from certain departments.
- Products may be defined as "shippable" or "downloadable" for online delivery to customers as an Email attachment.
- Product descriptions may be imported during the cleanup cycle allowing for offline entry.
- Invoice distribution to the customer, manager, sysop and maintenance log file.
- Extensive statistics are maintained to allow for historical analysis of products sales and customer purchases.

#### - POS Dial Features -

- POS Dial function currently supports the Teleflora CreditLine Program, FDR and VisaNetII networks.
- Omni-Mall can be configured to operate using a single merchant account for all departments or a different merchant account and data network can be specified for each department. You may also designate a department as "bill only".
- Each department may set a maximum daily purchase limit for their customers.

**Omni-Mall Lite™ \$249**

Omni-Mall Lite offers all the features of Omni-Mall without the automatic approval verification dialout. If you buy Omni-Mall Lite today, you can upgrade to Omni-Mall at a later date for the difference in price.

**VisaManTF owners, special price offer for Omni-Mall .... \$249**

VisaManTF, VisaMan, Omni-Mall, Omni-Mall Lite, Global Power, NovaTrek, HelpMan, and The GaRBaGe DuMP are trademarks of DataSafe Publications, Inc.

AutoRate is a trademark of DataSafe Publications, Inc. The Major BBS is a trademark of Galacticcomm, Inc. Teleflora CreditLine is a registered trademark of Teleflora. MajorNet and MailLink are trademarks of ProStar Computer Corporation.

## Global Power™ New! \$99

Global Power sets the NEW standard in global command modules by giving you the most extensive set of global commands available for The Major BBS. In addition to all the "typical" commands, you get the following:

- Sysop commands including class switching, key assignments, credit posting & more without pre-loading of UserIDs.
- Users can change their passwords globally.
- Users can change teleconference entrance and exit messages globally.
- Each individual global command may be keyed
- 5 ANSI graphic screens (flowers, greetings, etc.) broadcast to users (surcharge optional)

## NovaTrek™ New! \$99



NovaTrek is a full screen ANSI space game (formerly Galtitrek) which has been significantly upgraded to put more sysop control in the game. New configurable features include number of planets, players and aliens plus ship and alien specifications.

In NovaTrek, you become the Captain of a spaceship and recruit a crew to scour the galaxy for uncharted planets, dangerous aliens, starbases and adventure!

## HelpMan™ \* \$49



HelpMan scans your BBS sub-directory for the help files provided with MBBS/TPD modules and lets your users display them online. Plus, you can add your own custom help files!

## BBS Lister Bonus Pack \$69

Two listers for the price of one! The BBS Lister allows you to maintain up to 10 independent BBS Lists on your Major BBS at the same time. You can set up local, state, national & support lists. Plus you get the "MajorNet Edition" as a bonus, which is updated online using MailLink.

## X.25 Consultation, Services & Utilities

DataSafe runs The GaRBaGe DuMP BBS making extensive use of X.25 equipment for its own private and national leased network. Now you can put our expertise to work for you using our X.25 consulting services. Dean Kerl, a recognized industry expert at connecting BBSs and X.25 networks, is ready to review your X.25 needs and design your network.

## \* ADP Phone Lister \$99

This utility makes the node list for the ADP AutoNet available online to your callers with state & area code search capabilities.

## AutoRate™ New! \$99

With AutoRate you can vary credit usage rates based on channel group, day of week, & time of day. Plus you can switch user classes by channel group.

Sounds GREAT!  
But how do I accept  
credit cards on my  
own BBS?



## Teleflora CreditLine®

In order to accept credit cards on your BBS you will need to secure a merchant account. Many banks and merchant account vendors don't understand BBSs and how they operate. They either refuse merchant accounts to BBS operators or charge high rates for their services. Teleflora on the other hand knows BBSs and wants your business. As a representative for Teleflora, DataSafe can help you secure a merchant account. Give us a call today for a Teleflora application.

## DataSafe Publications, Inc. - A Platinum TPD

DataSafe is a multifaceted, privately held corporation which has been operating in the communications industry since 1990. DataSafe's initial service to the online community was the highly successful GaRBaGe DuMP BBS. Efforts to customize our own BBS lead DataSafe into becoming a Third Party Developer (TPD) for The Major BBS marketplace and a Galacticomm Dealer. As a Platinum TPD for The Major BBS, DataSafe has introduced some of the most innovative products available for The Major BBS. Since DataSafe's roots come from operating a BBS for profit, we have always kept the profitable BBS in mind when developing products. The core of DataSafe's development team consists of Simon Clement and Larry Fox. Simon and Larry are both professional, degreed engineers who persistently strive to develop efficient, easy to use, cost effective solutions to problems with their software designs. The combination of our experience operating a BBS, professional engineering staff and X.25 networking expertise makes DataSafe the ideal candidate to solve your toughest problems. Call us with your special system requirements and let us provide you with the cost effective solution.

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PO Box 16032 Albuquerque, NM 87191-6032

505-294-4980 Voice 505-294-5675 BBS

# ChatLink!

## The National SuperTeleconference™ Add-On For The Major BBS

Instantly Add 1,361 Lines To Your System!

ChatLink connects your system to our "hub" where Major BBS's from across the country are already linked. Instantly your teleconference becomes nationwide! Users on your system interact and chat with those on all other linked systems.

- ChatLink will put *100-250 users from across the nation in your teleconference every night!* No other link software comes close!
- *Zero Learning Curve* for your users. ChatLink is the only link software that works right out of regular teleconference (or a channel you designate) and utilizes the standard teleconference commands your customers are already familiar with such as *scan, whisper, etc.*
- Fully automated. ChatLink's exclusive *AutoScheduler™* reliably links your system on the days and times you configure. Sysop presence is never required.
- Uses proven Hub and Spoke technology for simplicity and maximum reliability.
- Inexpensive! ChatLink uses SprintNet's high-speed, low-cost X.25 network; the same net used by many Fortune 500 companies. Your entire link cost is just \$3/hour (with volume discounts as low as \$2/hour).
- Toll-free tech support. ChatLink is the only link software to offer a toll free 1-800 number.
- Long-term X.25 experience. We invented Hub and Spoke technology, and ChatLink has been in operation for years!

**Until September 30th, We're**

**Order ChatLink for Just \$150 (regularly \$250)  
and Receive \$150 in Free Link Hours  
When You Select Any Discount Link Package**

For More Information Call For a Detailed Brochure

**ORDER 24**  
**1-800-788**

# Finally! Seamless E-mail and File transfers between Major BBS's

Introducing NetACCESS™!

NetACCESS is the most advanced mail package available for The Major BBS. NetACCESS uses your local high-speed SprintNet access number to link your BBS to our Mail Server, connecting your system to thousands of users across the nation!

- Effortlessly transfers **files** along with E-mail and Forum messages in the background.
- Built-in compression of all messages using the industry standard ZIP compression algorithms by PKware.
- A turn-key forum network like FIDO or RelayNet. Easily receive or broadcast forum messages to other systems.
- *Forum Usage Monitor™* Displays usage of every Forum on your system in hours, both monthly and over Forum lifetime.
- Total control over incoming messages! Effortlessly squelch undesirable messages from individual users or entire BBS's.
- Uses proven Hub and Spoke technology for simplicity and maximum reliability. Just plug in to fully automated mail and file transfers!
- Toll-free tech support. NetACCESS is the only mail software to offer a toll free 1-800 number.
- To avoid expensive long distance, NetACCESS uses SprintNet's high-speed, low-cost X.25 network; the same net used by many Fortune 500 companies. Your total link cost is just \$3/hour (with volume discounts as low as \$2/hour).

## Making Two Incredible Offers:

**Order NetACCESS for Just \$49 (regularly \$200)  
and Receive \$49 in Free Link Hours!**

**And Get Free FIDOnet and InterNet Upgrades (available soon)**

**For More Information Call For a Detailed Brochure**

**HOURS**

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**NetACCESS**

# BCI InfoNet Demonstrates that Creativity in Marketing Pays Off

By Dihan Rosenburg  
Staff Writer

The key to successful marketing is finding an unfilled need and positioning your product as the best way to fill that need.

Ron Celner of BCI InfoNet has effectively used this marketing strategy to keep his BBS's phones ringing. This innovative Sysop has targeted seniors, grocers, and discount stores to expand his BBS base.

Most of us wouldn't think of seniors as a marketing niche for BBSes — after all, young people are usually thought to be the ones most comfortable with computers. However, Ron found seniors to be ideal BBS users.

"Seniors have many needs which can be met with BBSes," Ron said. "Often, they have a handicap or some physical disability preventing them from getting out into society. BBSes provide a way for them to interact with others in the comfort of their home. Elderly adults can make friends, shop for

groceries, meet future spouses at the match-making forum, and more."

Any business that wants to continue to grow shouldn't overlook seniors. By the end of this decade, there will be a larger population of adults over the age of 55 than in the popular 18 to 34-year-old age group.

To attract seniors to his BBS, Ron installed computers at 30 nursing homes. He installed the RIPscrip Add-on Option to give the BBS a mouse-driven graphical user interface that makes his BBS more user-friendly. Residents pay \$9 per month to subscribe. "Seniors love BCI InfoNet," Ron said. "It's opening up a new world for them."

Grocery stores also target seniors. Since many seniors have limited mobility, they're the ones most likely to use home delivery, a value-added service many grocers offer.

When supermarkets learned they could offer elderly adults online order entry via Ron's BBS, they were eager to participate. Ron already has 12 stores paying an average of \$1,200 per month for space on BCI InfoNet. Ron input the stores' inventories

into his BBS. With the Shopping Mall Add-on Option, Ron's BBS subscribers see what they want, get a total of what their groceries will cost, and place their order.

To reach other groups of users, Ron targeted discount clubs that sell computers. In talking to these clubs, he used RIPterm as a marketing device. RIPterm is the public domain software that enables the user's terminal to display RIPscrip graphics. He shrink-wrapped a RIPterm disk, along with an offer for demo time on his BBS. He also provided instructions on installing a modem.

Ron persuaded the discount clubs to give these disk packages as free gifts to computer customers. The stores are also using Ron's BBS for technical support. Customers can call the BBS with questions about their computers or names of friends interested in purchasing a computer.

With the seniors, grocers, and discount store customers, Ron has seen his user base quickly expand. That's all it takes — to discover a need, and have the marketing savvy to fill the gap.



## ONLINE!

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#### Also Available for your BBS:

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#### All New! Travel Search

This great feature allows your users to research 13,000+ hotels, inns, motels and other lodging all across the United States.

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Keep your users up-to-date with this daily sports news. It is either available as headline news or a FULL sports feed including scores, stats and more!

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# Be a Winner!

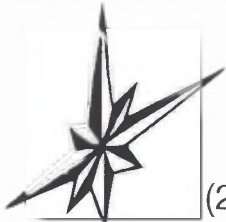
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See product descriptions elsewhere in this magazine, or call for more information.



## ProStar Computer Corporation

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**BSI Alternate Language Add-ons:** Tackle the foreign market! Start selling and supporting your products on an international level with BSI Technologies' Alternate Language Add-on Options. Allow your users dialing in to access the BBS in their native language. Each add-on option includes all text presented to the user contained in the baseline package of The Major BBS, translated into their native language by experienced Sysops, who are running their own BBS. We've just released the BSI Technologies French Language Add-on Option (\$249). Look for Greek, Czechoslovakian and Turkish Language Add-on Options in the near future. Our translators are hard at work on many other languages; watch the /Ads forum on the Galacticomm Demo System for new releases. Also check out our shareware language add-ons - Jive and Valley Girl available for download on BSI Tech BBS, CompuServe (IBMBBS), and the Galacticomm Demo System.



**BSI Mail Manager** (Offline Utility): Private E-mail on your system is meant to be private. But for those times when knowing what is going on on your system is important, BSI Mail Manager (\$99) is something no Sysop should be without. Dump all your E-mail messages to a standard .DBF database file every night at cleanup. With the included FoxPro runtime application, you can sort mail by sender and recipient, and keyword searching capabilities are built in.

**Mall**

**BSI Mail Manager** (Offline Utility - Requires Shopping Mall Add-on Option by Galacticomm): Running your own online shopping mall has never been this easy. BSI Mail Manager (\$79) allows you to create and maintain merchant accounts. You can add inventory offline using an easy to understand database program written in FoxPro. You can assign global price changes throughout the mall. Complete importing and exporting utilities for your shopping mall data files are included. It also includes a utility for printing your own catalogs using information contained within your shopping mall. And since all data created using BSI Mail Manager is stored in a standard .DBF file, you can import this information into your favorite database program for custom manipulation.

**BSI Stat Manager:** THE total statistical analysis package for The Major BBS. Use BSI Stat Manager (\$199) not only to receive statistical information; use it to track non-fatal GP's and generate mailing lists. You can also use BSI Stat Manager to assist you in locating hardware/modem/phone line problems using our detailed file uploading and downloading reports. Let BSI Stat Manager handle all your BBS' informational needs.

**Sirius Software:**

AMS DOS Shell:	\$ 95.00
Line Monitor:	\$ 45.00
Online Employment:	\$ 145.00
Match Maker:	\$ 145.00
Chat On Demand:	\$ 95.00

**Hardware Specials:**

U.S. Robotics Sportster 14.4:	\$ 205.00
Maxtor 245 mb IDE 13ms:	\$ 385.00
Maxtor 1.7 gb SCSI-II 13 ms:	\$ 1,389.00
Maynard 250 mb Tape Backup:	\$ 210.00
Mitsumi CD-Rom 300 ms:	\$ 210.00

**ProStar:**

MailLink:	\$ 139.00
InterLink:	\$ 139.00
Command Center:	\$ 95.00
PC Watchdog:	\$ 95.00
ProSECURE:	\$ 45.00

Here at BSI Technologies, we're committed to the business development side of the BBS market. We're members of both the Microsoft Consultants Alliance and the Microsoft Developers Alliance. We are a Platinum level third party developer and one of the largest authorized resellers of products for The Major BBS. Our main goal is to provide you with first class products and support. There is no reason to sacrifice service for lower prices, because we will match any competitors' advertised price. We're leading the field with our twenty-four hour emergency support hotline. We can design complete turnkey systems, and we are authorized dealers for many large hardware manufacturers, such as US Robotics and AST. We offer training in our facilities or on-site. Let us transform your group of office professionals into confident BBS experts. Look to BSI Technologies to solve all your telecommunications and PC needs. Our office hours are Monday through Friday from 8:30 AM to 5:30 PM EST. Call for our free catalog or to have your name and fax number added to our database to receive our Tips & Tricks Fax Newsletter.



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## Call into Any of These Systems with *RIP term* to Check Out Their Awesome Graphics!

BBS Name	BBS #	BBS Name	BBS #
The Crafts Board	205/339-0722	The Tech-Exchange	708/529-0081
Milliway's	205/956-5760	AST Research, Inc.	714/727-4723
ZBeast	207/856-7186	The Realty Network	714/969-9624
Access New York	212/580-6473	The Promised Land	715/387-1339
The Funhouse BBS	215/921-3069	The Party Line BBS	717/868-8017
ONIX	215/992-1720	The Micro Kingdom	718/231-0112
Empty Spaces BBS	216/327-8803	E-Box Electronic Postal Service	800/362-1612
Online @ the FORT	219/422-0021	FUBAR	805/543-8227
The Online Shopper BBS	305/966-3354	Gaiasys	805/683-6744
Enter Quest of St. Louis	314/741-4200	Durand Communications Network	805/964-2833
Q-Net Network BBS	317/677-8851	Argus CBIS	813/920-0651
The Computer Mgmt. Center BBS	406/731-2503	BCI InfoNet	815/636-2702
Dragon World	407/487-9355	The Lion's Share	815/933-0015
Infinite Space Online	407/856-0021	The Bare Facts BBS	817/429-2667
The Crystal Barrier BBS	414/457-8398	Annex! BBS	818/786-5600
Fun University Network	415/327-4591	Atlantis, the Lost BBS	818/859-6200
Continental On-line	416/858-4400	LiveWire BBS	819/682-6969
ImageWorld Online	501/623-2286	CCO BBS	904/376-6480
PC Solutions	503/440-4599	The Underground	908/914-2221
Adventures Unlimited	504/455-5986	Comlink BBS	909/880-6120
Empyrean Plains	606/272-6696	The Image Center	914/693-9100
Stealth BBS	608/365-1522	The Apple-Wize BBS	914/793-1168
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## LONG DISTANCE COSTS GOT YOU DOWN? THEN GET YOUR LONG DISTANCE COSTS DOWN!

If you are paying more than 11.8 cents per minute 5pm to 8am weekdays and all day on weekends, or more than 15.0 cents per minute 8am to 5pm weekdays, then you are paying too much for your out of state calls! We can also provide you with low in-state long distance rates, but the in-state rates vary from state to state.

Ask us for a quote for your state!

These low rates are available for BOTH your modem and your voice calls as a replacement for your current "dial 1" long distance telephone service.

Think how much you will save on your calls to your MajorNet or Internet provider!

If you remarket this service to the long distance subscribers of your BBS, you can obtain a commission on every long distance call they make, both modem AND voice!



*If you are using a long distance service that is less expensive, tell us about it! We should be able to obtain a rate that will match or beat your present provider!*

For more information on these low cost long distance phone rates, call Ray Burns at 714-996-9999 x231, or send e-mail to: ray@lib (MajorNet), ray@liberty.com (internet), or just log onto our system at 714-996-7777 and type /GO DIAL1.

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446 S. Anaheim Hills Rd., Ste 102, Anaheim Hills, CA 92807

# Your Gateway to the World of The Major BBS



## MailLink Features

- Unattended Mail Transfers, Both Private and Public
- Real Time Background Operation, NO System Shutdowns
- Public Newsgroups/Forums • National Support Newsgroups
- Supports v5.31 and v6 • Auto Scheduler for 100% Hands-off Operation

### Introducing MajorNet

To utilize MailLink to it's fullest, we have established MajorNet, the first public newsgroup "SIG/Forum" message and private E-Mail transfer network specifically for the Major BBS.

MajorNet is a worldwide network with hundreds of public newsgroups and support forums available to any BBS using the MailLink software. Dozens of national corporations including Galacticom use MajorNet as a platform for product support, allowing for local access by sysops and customers. This saves greatly on long distance costs. MajorNet requires MailLink and is open to all Major BBS sysops.

ProStar Computer Corporation is pleased to announce what we feel is the most important product ever offered for the Major BBS: MailLink! MailLink allows for 100% unattended private mail and public forum transfers for system to system, in the background, with no system shutdowns or external programs.

With the use of MailLink, your system can become part of the growing Major BBS netmail community. Corporations can use MailLink along with The Major BBS to form their own private mail network, without the use of an expensive MHS network. National/International support forums can also be formed and "echoed" on any and all Major BBS systems worldwide. Regional "mini networks" can be formed, schools can be linked together, and an endless choice of other possibilities.

Join hundreds of Major BBS systems enjoying the ease of 100% unattended mail transfers around the USA and the world.

Along with MailLink, we will soon be offering FileLink<sub>tm</sub> which will offer FTP style file transfers between systems with "crash" ability as well as timed and multi-file transfers.

**\$149.00 MailLink Stand-alone \$79.00 to holders of an InterLink License**

## InterLink (v2)

## Additional Feature Lists, InterLink and Products

InterLink, the software that started it all by offering the first link-up/game play module gets even better! Version 2 offers many additional enhanced and unique features.

InterLink allows you to call any other InterLink system for instant link-up and game play. There is no need to call a hub and pay as much as \$3.00 per hour just to link. InterLink allows for use of long distance dialing services such as PC Pursuit or our own national X.25 network. Local, Regional and National links can be formed at any time.

### Features

- **100% Online operation** - After you have configured it once, there is never any need to take your system down to perform ANY maintenance tasks...
  - Includes out-dialing features to manage the connection aspects of InterLink. It allows the system operator to have a script file detailing timed links - so the system may connect and disconnect with other InterLinked systems at prearranged times, either calling direct or over X.25 networks - completely unattended! See *additional features* for more information...
  - As part of the ability to GameLink, special games, including "SPLAT! The PaintBall Game v2" enable members of one system to play against the members of another InterLinked system, in real-time team-style scenarios!
- InterLink is just \$149.00**, including "SPLAT! The PaintBall Game v2". The upgrade to Interlink v2 from the original or "interim" release versions is \$19, and the upgrade is *free* if the product was purchased on or after June 1st, 1992.

Error corrected link protocol, ensuring 99.8% transmission reliability - no lost messages.

InterLink - Dialing portion - Main DLL Callout scheduler similar to that found in MailLink.

Script file support (a'la MailLink) for any x.25 network.

Schedule calls to occur on certain days of the week at certain times.

Attempt to call for a set number of minutes.

After connection, disconnect after a set number of minutes.

Configure starting/ending dialout lines online.

Surcharge users using the link a minimum additional amount of credits (as long as your call is connected).

InterLink - Teleconferencing.

Private messages - send/receive with all other users on link

LinkList - list users on other systems who aren't in InterLink!

LinkPages - bug users on other

systems who aren't in InterLink!

Action commands - uses its own as well as any and all found in your GALETL.MSG file or other action packages

Unique profanity filter - filters out profanity from other systems as well as your own, fully configurable

Unlimited number of private channels, with user-settable topics

User-Private channels, for security, and user-settable topics

On-Line user lists, instantly see who else is there with you.

No waiting for systems to give you their lists.

On-Line channel lists, instantly see what channels everyone is on.

On-Line system lists, instantly see details of other systems currently on the network link

Optionally converse globally, from anywhere on the system - no need to actually be in the InterLink

conference module to enjoy the link, exactly as if you were there!



**ProStar Computer Corporation**

3702 West Valley Hwy N. #202 Auburn, WA 98001

(206) 859-8653 Voice

(206) 859-8671 Fax

(206) 351-0561 Demo BBS

InterLink, GameLink, "SPLAT! The PaintBall Game", MailLink, FileLink, Link Commander, this release and all documentation to above software are Copyright © 1991, 1992, 1993 by ProStar Software, Inc.

## Seal of Approval Update



Here is the current list of the third-party products which have received the Seal of Approval from Galacticomm (as of the date this publication went to press). These products have been proven reliable, easy to install and configure, and compatible with Version 6.1 of The Major BBS. The documentation, customer support, and online user-interface are also excellent.

Galacticomm is proud to award this seal for third-party software that subscribes to the same exacting standards we demand of our own products. We look forward to receiving more exceptional products from all third-party developers in the future. TPDs — give us a call here at (305) 583-5990 and ask for Ken Nash; he can give you details on what benefits the Seal of Approval provides.

For the most up-to-date list, call our Demo System at (305) 583-7808 or The Grid at (305) 321-2410 and type /GO SOALIST.

Add-On Product	Version	Developer
French Language Add-on	v1.3	BSI Technologies
Jive Language Add-on	v1.2	BSI Technologies
Valley Language Add-on	v1.2	BSI Technologies
HelpMan	v1.00	DataSafe Publications
ADP Phone Lister	v1.00	DataSafe Publications
StoryLand	v2.0	Digital Consulting Services
DC Classifieds	v1.0	Durand Communications
Auto Validator	v1.12a	High Velocity Software
Crossroads of the Elements	v1.00g	High Velocity Software
Global Destruction	v1.00	High Velocity Software

Add-On Product	Version	Developer
HV Utilities	v1.00b	High Velocity Software
Major Goose	v1.00d	High Velocity Software
Newsroom	v1.10	High Velocity Software
Sysop Notepad	v1.00a	High Velocity Software
Text File Editor	v1.10	High Velocity Software
Online! News Service	v1.1	Online! Computer Info Svcs.
Online! Sports Headline News	v1.1	Online! Computer Info Svcs.
German Language Add-on	v1.0	Online Store
Spanish Language Add-on	v1.0	Online Store

### LANTastic 5.0 Works with V6.1

Version 6.1 of The Major BBS successfully completed Artisoft's "LANTastic/AI Compatibility Test" in July. LANTastic doesn't offer the same LAN access capability with the BBS that Novell NetWare does, but the two products can beautifully coexist on your network.

### Toss annoying users in the slammer!



The ideal way to gently correct a user without alienating and angering them. Some actually *like* to be sent up the river. The registered version lets prisoners escape through a multi-room dungeon!

## The Major Jail

Jail is **FREE!** - download it from our BBS at (301) 498-6183

## ProStar Computer Corporation Discount Coupon

**\$25.00 off the purchase of any individual ProStar software package**

Limit: 1 coupon per software package. Coupon must be sent or faxed to ProStar at time of order. Offer good through 12/31/93

A BBS Reg # \_\_\_\_\_

## Digiboards Supported in Latest Release

by Scott J. Brinker  
President/CEO

**Y**ou asked for it, you got it! Version 6.12 of The Major BBS now supports other non-intelligent, multi-port serial cards, such as Digiboards and Boca Research products.

Previously, these cards could only be used with The Major BBS if you dedicated one channel group for each individual port on the card. Since there are only eight channels groups, you could only support up to eight simultaneous users with a Digiboard.

The GalactiBoard and the GalactiBox, however, would let you "stack" a bunch of channels in one group. This wasn't possible with other hardware, because they didn't use the same I/O address offsets for their ports.

But now, with Version 6.12, there is a new configuration option in each channel group ("Hardware Setup" from the Introductory Menu) that lets you specify the offset of stacked channels for that group. Now you *can* have eight Digiboard channels in a single channel group, freeing up the other seven groups for other modem hardware, LAN channels, or an X.25 card.

(Consult your particular card's manual to find out the offset between each of its ports.)

If you're buying new hardware, it's still less expensive to go with the GalactiBoard because it includes 16550 UARTs and all the serial cabling. But, if you've got a Digiboard or two lying around, you can now plug 'em in and put 'em to work.



## List of Third-Party Developers

### A-Z Computer Solutions

197 Duncan Drive  
Fort McMurray, AB, Canada, T9K 1C2  
Sales/Support: (403) 743-0204  
BBS: (403) 743-8646

### Ark-tec Systems, Inc.

1080 Tapscott Road, Unit 1  
Toronto, ON, Canada, M1X 1E7  
Voice: (416) 292-7705  
Fax: (416) 292-8798  
BBS: (416) 292-8757

### BSI Technologies

9498 Griffin Road  
Ft. Lauderdale, FL 33328  
Voice: (305) 434-0189  
Fax: (305) 434-7116  
BBS: (305) 434-5619

### Bush Consulting

Route 2, Box 347-A  
Kosciusko, MS 39090  
Voice: (601) 289-4053

### Community News Service

1155 Kelly Johnson Boulevard, Suite 400  
Colorado Springs, CO 80920  
Voice: (719) 592-1240  
Fax: (719) 592-1201  
BBS: (719) 520-5000

### Computel

610-1701 Kilborn Avenue  
Ottawa, ON, Canada, K1H 6M8  
Voice: (613) 731-0919

### Cool Bear Software

18627 Brookhurst Avenue, Suite 102  
Fountain Valley, CA, 92708  
Voice: (714) 965-1599

### Corbin 22 Limited

4414 Forest Hills Lane  
Kalamazoo, MI 49006  
Voice: (616) 372-4628  
BBS: (616) 384-6065

### CovyWare

16458 Bolsa Chica, #15  
Huntington Beach, CA 92649  
Voice: (714) 846-4179  
Fax: (714) 846-4189  
BBS: (714) 840-3520

### Crystal Vision, Inc.

15260 Mimosa Trail  
Dumfries, VA 22026  
Voice: (703) 680-4733  
BBS: (703) 680-4623

### Cyberspace

3018 Peakheath SW  
Wyoming, MI 49509  
Voice: (616) 698-2891  
BBS: (616) 791-0488  
Cell 454 7800

### DataSafe Publications

P.O. Box 16032  
Albuquerque, NM 87191  
Voice: (505) 294-4980  
BBS: (505) 294-5675

### Digital Business Communications

2707 West Carmen  
Milwaukee, WI 53209  
Voice: (414) 463-6027

### Digital Consulting Services

P.O. Box 2142  
Secaucus, NJ 07094  
Voice: (800) 899-2002  
Fax: (201) 865-4820  
BBS: (201) 865-1783

### Digitel, Inc.

213 Mayfair Drive North  
Brooklyn, NY 11234  
Voice: (718) 241-6619

### Durand Communications

5276 Hollister Avenue, Suite 405  
Santa Barbara, CA 93111  
Voice: (805) 964-4899  
Fax: (805) 683-7690  
BBS: (805) 964-2833

### East Side Computing

15 Central Way, #384  
Kirkland, WA 98033  
Voice: (206) 828-0522  
BBS: (206) 889-2428

### The Emerald Palace BBS

5975 NW 25 Court  
Sunrise, FL 33313  
Voice: (305) 572-6655  
BBS: (305) 572-3475

### Excalibur! Software

58 Yorktown Road  
Mountain Top, PA 18707  
Voice: (717) 868-8017  
BBS: (717) 868-5435

### Farwest BBS

P.O. Box 8389  
Victoria, BC, Canada V8W 3R9  
Voice & Fax: (604) 381-6462  
BBS: (604) 381-3934

### Gaiasys

2229 E. McDowell, Suite 3  
Phoenix, AZ 85022  
Orders/Info: (800) 572-5582  
BBS: (602) 220-0001

### Galactilink BBS

536 Lexington Avenue  
Mansfield, OH 44907  
Voice: (419) 756-9119  
BBS: (419) 774-0969

### Heart of Gold Software

1349 Deeplawn Drive  
Diamond Bar, CA 91765  
Voice: (909) 860-1170

### High Velocity Software, Inc.

2229 E. McDowell, Suite 3  
Phoenix, AZ 85022  
Orders/Info: (800) 572-5582  
BBS: (602) 220-0001

### HighWater Mark BBS

P.O. Box 1386  
Highland Park, NJ 08904  
Fax: (908) 828-0949  
BBS: (908) 249-2263

### Hob Tech

P.O. Box 61352  
St. Petersburg, FL 33784  
Voice: (813) 525-5116

### Infinetwork

P.O. Box 1241  
Laurel, MD 20725  
Voice: (301) 498-6352  
BBS: (301) 498-6183

## List of Third-Party Developers (cont'd. from page 22)

### Jabberwocky

5119 Edmondson Avenue  
Baltimore, MD 21229  
Voice: (410) 945-4845  
BBS: (301) 498-6183

### JagWare

8039 Callaghan, #209  
San Antonio, TX 78230  
Voice: (210) 341-3768

### Link Line Communications

P.O. Box 208  
West Seneca, NY 14224  
Voice: (716) 823-1277  
BBS: (716) 823-1409

### Logical Systems International Inc. Division of BBS Operations

P.O. Box 84  
Beltsville, MD 20704  
Voice: (202) 943-5613  
Fax & BBS: (202) 595-5776

### Logicom, Inc.

5701 Pine Island Road, Suite 312  
Tamarac, FL 33321  
Voice: (305) 726-3868  
Fax: (305) 726-3748  
BBS: (305) 726-3849

### M.B. Murdock & Associates

P.O. Box 2194  
Pinellas Park, FL 34665  
Voice: (813) 545-8050  
BBS: (813) 541-5876

### MLP Associates

P.O. Box 96  
Ardsley, NY 10522  
Voice: (914) 693-1520  
Fax: (914) 693-0819  
BBS: (914) 693-9100

### The Mages Inn

4326 South 26th Street  
Omaha, NE 68107  
Voice: (402) 731-3498  
BBS: (402) 734-4748

### MagiComm, Inc.

903 East New Haven Avenue  
Melbourne, FL 32901  
Voice: (407) 728-7448  
Fax: (407) 727-2715  
BBS: (407) 724-1226

### MajorSoft

4981 Highway 7 East, Unit 12A-270  
Markham, Ontario, Canada L3R 1N1  
Voice: (800) 567-6270  
Fax & BBS: (416) 477-7053

### Master Designs Publishing

1722 South Glenstone, Suite JJ  
Springfield, MO 65804  
Voice: (417) 886-9795  
Fax: (417) 886-3207

### Mountain Rose Multi Media

Kikkerveen 331, 3205 XC Spijkenisse  
The Netherlands  
Voice: +(31) 1880-33083  
Fax: +(31) 1880-41551  
BBS: +(31) 1880-40035

### Online Computer Information Services

3037 Beacon Drive  
Roanoke, VA 24018  
Voice: (703) 774-6519  
Fax: (703) 776-0336  
BBS: (703) 774-0842

### Online Store

Vorarlbergerstr.10  
Schaanwald, Liechtenstein FL-9486  
Voice: +41/75-3736677  
Fax: +41/75-3736660  
BBS: +41/75-3736680

### Parallax Development Corp.

17531 91 Street  
Edmonton, AB, Canada T5Z 2M1  
Voice: (403) 476-8369  
Fax: (403) 476-8107  
BBS: (403) 449-9199

### Phoenix Resource Technologies, Inc.

2122 Funston Street  
Hollywood, FL 33020  
Voice: (305) 925-1373  
Fax: (305) 925-6585  
BBS: (305) 925-1377

### ProStar Computer Corporation

3702 West Valley Highway, #202  
Auburn, WA 98001  
Voice: (206) 859-8653  
Fax: (206) 859-8671  
BBS: (206) 351-0561

### Public Data Network

P.O. Box 15  
Grants Pass, OR 97526  
Voice: (800) 788-4565  
BBS: (503) 476-6578

### Sirius Software Development

1049 Cardiff  
Casper, WY 82609  
Voice: (307) 237-0065  
BBS: (307) 472-4656

### Softworks International, Inc.

1901 S. Harbor City Blvd., Suite 800  
Melbourne, FL 32901  
Voice: (800) 882-1511  
Fax: (407) 952-0674  
BBS: (407) 723-5342

### Starphire Electronics

P.O. Box 12215  
Clearwater, FL 34616  
Voice: (813) 441-2958  
BBS: (813) 541-5876

### Studio 5 Liguria SRL

Via Papa Giovanni XXIII 162/1  
Albenga (Sv), Italy 17031  
Voice: +39/182-543977  
Fax: +39/182-543977  
BBS: +39/182-544965

### Technical Magic

26090-72 Robertson Road  
Nepean, ON, Canada K2H 5Y8  
Voice: (613) 596-4951  
Fax: (613) 596-3304  
BBS: (613) 596-9992

### Tessier Technologies Inc.

1876 N. University Drive, Suite 200  
Plantation, FL 33322  
Voice: (305) 473-5525  
Fax: (305) 473-2122  
BBS: (305) 473-2000

### Wilderland Software

West 330 South 8084, Country Lane  
Mukwonago, WI 53149  
Voice: (414) 392-9700  
BBS: (414) 896-2660

**Note: Listings of third-party developers that appear in color have advertisements in this issue.**

**High Velocity Software**  
**Presents**

# TradeWars 2002

Trade Wars 2002, possibly the single most popular BBS game of all time, is warping onto The Major BBS this Fall! High Velocity Software is working in conjunction with Martech Software to bring this immortal game into a full multi-user version that will keep your users captivated for light-years!

In addition to features like multiple strategy levels, powerful corporations, customizable hardware, vengeful alien races, formidable planetary citadels, the infamous underground, and the over-bearing federation, Trade Wars 2002 v2

will add multiple ships per player, transport beaming, real-time multi-user interaction, navigational hazards, the legendary computer upgrade, and many more new secrets!

Trade Wars 2002 v2 will offer many new features requested by Trade Wars 2002 players over the years, including an expanded universe of up to 5000 sectors.

**Give High Velocity Software a call for more information! This is one game you are NOT going to want to miss!**



## **Crossroads of the Elements - \$250.00**

Crossroads is an interactive, text based fantasy game that will give your users hundreds of hours of play! Over 750 rooms for players to explore, divided into the four elemental realms, and a "neutral" area! Over 30 spells for each element, ranging from simple combat, to true monster summoning, to jinxing and cursing other players! More than 600 monsters of 150 different types actually move about the game and will pick up and deposit treasures, buy and sell items, initiate combat with users, and even speak and tell stories! Over 150 different items, many of which can be invoked for a magical effect varying from teleportation to area-effect explosions! Sysop can create special quest objects to keep users interested and keep the game active! Lightning bolt tossing deities, cursed Kings, rumbling volcanoes, player-gulping whales, insidious traps, smoke-filled pubs, acid-spitting slugs, and TONS more! This game has everything to keep the die-hard adventurer happy for ages!

## **Global Destruction - \$125.00**

Sure, the cold war is over - but now everybody and his dog has nuclear capability! Players square off against other users and ruthless computer opponents in a familiar, Teleconference-like environment filled with missiles, anti-missiles, jet fighters, bombers, spies, propaganda, secrets, brainwashing, and more radiation than any other Major BBS game! Extensive help and ANSI screens, as well as plenty of configuration for the sysop make this game a real "boom" on any system.

## **Auto Validator - \$60.00**

Verify your users' sign-up information through a completely transparent validation process by phone or mail! Checks for bad numbers and multiple handles per phone number, switches user's class or posts credits, and many other features.

## **The Newsroom - \$80.00**

Write news articles, systems announcements, and other messages for your users to receive the next time they log on. Attach each message to a specific key, so the message will only be displayed to users who possess that key.

## **Form Editor - \$75.00**

Use intelligent mail merge capabilities to send personalized, professional looking messages to groups of users.

## **Sysop Notepad - \$125.00**

A dynamic information manager designed to help you track information on your users. 100% on-line configurable!

## **High Velocity Utilities - \$100.00**

Extended credit transfers, fortune cookies, profanity filter, system broadcasts, and more!

## **Text File Editor - \$30.00**

Remotely edit text files on the BBS computer using the E-mail editor.

## **Major Goose - \$100.00**

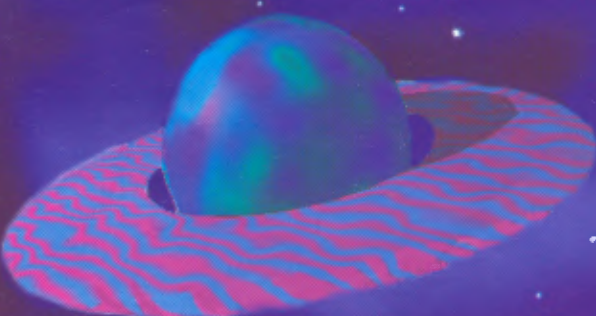
Users can make up to 20 "choose your own adventure" stories on-line! Each story has its own moderator and access key, and can even allow anonymous posting! Users decide what "actions" lead to new pages, and then other users can pick up each action and write what happens next.

All of these products carry the GALACTICOMM SEAL OF APPROVAL, with the exception of TradeWars 2002 and the Form Editor due to the late release of these items.

## **Consulting -**

High Velocity Software also offers integration and customization services. As a Galacticom Platinum Third-Party Developer with several years of experience both programming and operating a Major BBS, we have the tools and expertise to take your idea through all stages of development, from design to product. If you're looking for a piece of software to suit a specific need but can't find it anywhere, give us a call. If we can't refer you to an existing product, we'll work with you to build it from the ground up!

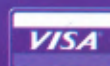
*High Velocity Software is a small software development company located in Phoenix, Arizona, striving to produce the same high quality software that we look for when we put something on our own BBS, The Rock Garden. Our specialty is custom programming for The Major BBS. We also have a wide range of programming experience with PC-based applications. If you would like more information on our company or our products, give us a call and we will be happy to answer your questions or send you out a free catalog!*



## **High Velocity Software, Inc.**

2229 E. McDowell Rd, Suite #2  
Phoenix, Arizona 85006

Ordering info.....1-800-572-5582  
Technical support.....1-602-267-9434  
The Rock Garden BBS.....1-602-220-0001



## Transferring Macintosh Files Over The Major BBS

By Ken Nash  
Technical Support Manager


One question Sysops frequently ask is whether The Major BBS can support Macintosh files. The answer is yes! When you upload a Mac file to your BBS, the file is copied onto the hard drive. Your PC can't read the file, or modify it in any way — but it can store it. If a user calls into the BBS with a Mac, he can download Mac files directly to his machine.

Problems might arise if you try to move the file from the hard drive to your DOS network or onto a floppy diskette. When you do this, you could lose the "resource fork,"

which is the part of the file that contains information used by an application, such as menus, fonts, and icons. The resource fork also contains information for executable files.

If the resource fork does get changed, the icon which appears on the Mac will probably change also. Don't worry though — the file isn't damaged in any way. All you need to do is use a program on the Mac, such as Norton's Disk Editor or ResEdit, to modify the resource fork back to its original state. The two items that need to be corrected are the "TYPE" and the "CREATOR" information. For example, a Quark XPress 3.1 document has the file type listed as "XDOC" and the file creator as "XPR3." If

you don't know the type and creator for a specific file, load up a similar file from the same application in Disk Editor and use that information. After changing these two items, the files will be recognizable again.

We have a Macintosh on our Novell LAN here in the Galacticomm office. We've successfully transferred Mac files from the Mac to the BBS and back again, without any problem, as long as we upload them and download them directly from the Mac. When we get the LAN involved, it does take one extra step to get things back on track. That step takes only seconds though, and the overall time and effort saved is worth it. 

### Master Designs Publishing presents two utilities that Galacticomm forgot!...

Variable Credit Consumption allows you to set up to six distinct key activated discount/surcharge periods based on time and day of the week.

\$49.95 without source code

\$99.95 with source code

Baud Lock allows you to require minimum baud rates by channel group. On-line editor allows you to temporarily change any setting you desire!

\$29.95 without source code

source code not distributed



Call for more info or to order today!  
Monday through Friday 10am to 4pm  
(417) 886-9795



### ProStar Computer Corporation Discount Coupon

**\$25.00 off the purchase of any individual  
ProStar software package**

Limit: 1 coupon per software package. Coupon must be sent or faxed to ProStar at time of order. Offer good through 12/31/93  
B BBS Reg # \_\_\_\_\_

## The Major BBS in Colombia

By J. Dario Alvarez  
DATACENTRUM LTD


Five of the 24 major banks in Colombia, South America, use The Major BBS as their primary means of communication between their branch offices and their headquarters in Bogota. Branches send and receive financial transaction files, accounting and money statements, balance listings, transactions from other offices, and software updates.

The Caja Popular Cooperative, a financial institution, is using The Major BBS as a host for its On-Line Financial System, allowing the customers to cash checks all around the country at any of its 25 branch offices.

Large offices also use The Major BBS to link to the host system, using X.25 connections, managing several tellers and validating printers. Communication between the terminals and the host is accomplished by means of data frames that include CRC checking.

One such application includes local database updates, in such a way that the office may work offline when communication with the host isn't possible. The transaction tracking feature of Btrieve is used to maintain database concordance. Response times are about two seconds.

All the applications were developed by DATACENTRUM LTD, the Galacticomm dealer in Colombia.

The Major BBS has proven itself an excellent business tool in both client-server and multi-user applications. 

# *Are You Serious About Your BBS?*

*We are here to help — dedicated to our customers and their needs.*

## **Online Employment Service**

*Designed to fit job seekers with potential employers. Employers can post job listings for job seekers to search, and job seekers can post resumes for employers to search. It can also be used to fill positions within a company. .... **Only \$99.00***

## **Chat on Demand**

*Allows your users to go into private multi-colored chat from almost anywhere on your BBS. Also has a Sysop chat function that enables the Sysop to pull users into chat and optionally suspend credit charges while in Sysop chat. .... **Only \$99.00***

## **AMS DOS Shell**

*A DOS emulation so complete you might not be able to tell it from the real thing. Supports most internal and external DOS commands. Drop to the shell just by typing /GO DOS. Also includes access protection for the BBS and root directories. .... **Only \$99.00***

## **Match Maker**

*The ultimate matching/dating service available for The Major BBS is being outdone. Watch for the release of Match Maker Deluxe, a complete dating system for those boards that are centered around their Match Maker service.*

## **Remote Console**

*A duplicate of the Sysop console that can be used from a remote location. Just call in via modem and you can see your audit trail, update your user information, and look at all the stat screens available from the console. .... **Only \$75.00***

## **Line Monitor**

*Gives you extra control over who logs onto what channel, how many times they may call per day, and the minimum baud rate allowed on that channel. Also keeps line usage stats for each user and each class. Highly configurable!! .... **Only \$49.00***

## **Happy Birthday**

*Have your BBS wish your users Happy Birthday. Automatically sends your users an E-mail birthday wish, with or without free credits. Includes Sysop options to search for users by birthday(s) or age(s). A real user pleaser!! .... **Only \$49.00***

## **For More Information**

*Give us a call to get our latest catalog and to find out about new software and specials. For a demonstration of any of our products, call our new demo board or stop by the Online! booth at ONE BBSCON in August.*

## **Sirius Software**

**1049 Cardiff  
Casper, WY 82609  
(307) 237-0065 Voice  
(307) 472-4656 Demo**

## THE POWER TO DEVELOP MODULES FOR THE MAJOR BBS® IS NOW IN YOUR HANDS.

MAJOR PRO, THE DEVELOPMENT SYSTEM DESIGNED MUCH LIKE BASIC, PROVIDES USERS WITH THE POWER TO DESIGN, WRITE AND RUN MAJOR BBS COMPATIBLE MODULES SUCH AS GAMES AND UTILITIES. WELL OVER 250 COMMANDS AND FUNCTIONS SUPPORTED AND A 30 DAY MONEY BACK GUARANTEE. NET TERMS ACCEPTED WITH APPROVED CREDIT.

### MAJOR PRO™ FEATURES

FULL BTRIEVE SUPPORT. MANAGE DATABASES WITH OVER 45 BTRIEVE COMMANDS.  
BASIC-STYLE COMMANDS SUCH AS PRINT, GOTO, JUMP, DIM, LET AND MANY MORE.  
DOS COMMANDS SUPPORTED: RMDIR, MKDIR, REN, E, DELETE, COPY.  
ACCEPT INPUT FROM ONLINE USERS IN DIFFERENT SYSTEM LOCATIONS.  
INSTANTLY DISPLAY ASCII FILES WITH ONE COMMAND: "LIST".  
AUGEST OVER 30 GSBL BTUXXX FUNCTIONS - REAL POWER!  
MANY STRING MANIPULATION COMMANDS ARE PROVIDED.  
FULL LOCKS AND KEYS SUPPORT.  
FULL SCREEN ANSI APPLICATIONS SUPPORT!  
MULTI-USER, INTERACTIVE PROGRAMMING. FULL CHANNEL ACCESS.  
FULL ASCII FILE SUPPORT. READ, WRITE, CREATE, POSITION, AND QUERY.  
SEND E-MAIL TO ANY USER, ACCESS THE E-MAIL EDITOR WITH ONE COMMAND.  
FILE TRANSFERS BUILT-IN. ALL STANDARD LIBRARY PROTOCOLS SUPPORTED.



**SOFTWORKS INTERNATIONAL, INC.**  
1901 S. HARBOR CITY BLVD.  
SUITE 800  
MELBOURNE, FL 32901

The Major BBS is a registered trademark of Galaticomm, Inc.  
Major Pro is a trademark of Softworks International, Inc.

# MORE FROM SOFTWARE INTERNATIONAL

## WRITE YOUR OWN GLOBAL COMMANDS!

MANIPULATE STRINGS. UPPERCASE/LOWERCASE FILTERS, CHARACTER REPLACE. ADVANCED BUG TRACKING FEATURES. INFORMATION ON MODULE BUG TO SYSOP. FULL .MSG SUPPORT. PARAMETER PASSING ALSO SUPPORTED. MUCH MORE. . . ONLY \$400, COMES WITH A PROJECTIVE MANUAL AND FIVE DAYS A WEEK SUPPORT.

## MAJOR PRO LITE

MAJOR PRO LITE IS A FULLY-FUNCTIONAL VERSION OF MAJOR PRO, ONLY WITHOUT DISTRIBUTION RIGHTS AND FREE UPGRADES. MAJOR PRO LITE CAN BE PURCHASED FOR ONLY \$199! PAY THE \$201 DIFFERENCE TO UPGRADE TO THE FULL COPY ONCE YOU GET YOUR FEET WET. JOIN OVER 60 SYSOPS USING MAJOR PRO FOR THEIR DEVELOPMENT NEEDS.

## MAJORXFER

NEWLY RELEASED! MAJORXFER IS A TERMINAL PROGRAM FOR USE AT THE MAIN CONSOLE OF THE MAJOR WITH MANY FANTASTIC FEATURES WHICH HAVE NEVER BEFORE BEEN AVAILABLE—INCLUDES A PBX COMPATIBLE AUTO-DIALER WITH 100 ENTRY SUPPORT, EXTENDED INFORMATION SCREENS ALLOWING NOTES, SYSOP NAMES. ALSO INCLUDED ARE 10 KEYBORED MACROS, A SCROLL BACK BUFFER WITH A CAPACITY OF UP TO 32K OF DATA, BOTH UPLOAD AND DOWNLOAD FILE TRANSFERS, A BUILT-IN SYSTEM CLOCK DISPLAY, OPTIONS MENU, AND MACROS MENU.

**MAJORXFER IS BEING OFFERED AT AN INTRODUCTORY PRICE OF \$79.**

**SALES AND PRODUCT INFO ONLY**

**1-800-882-1511**

**HIGHEST SUPPORT**

**407-723-8242**

**SUPPORT BBS**

**407-723-5342**

**FACSIMILE**

**407-912-0674**



# PC Watchdog:

## Guards your BBS while you're away



Even the best BBS will lock up now and then. It could be power related or a GP that will not reset. If your system cannot reboot, that of course is bad. There are several ways to remote reboot, but most require you to call in to do the reset, or rely on a TSR of some sort. TSR's are fine, but if your BBS locks and the TSR does not get

clobbered, then no reset.

PC Watchdog is a hardware solution that forces a reset of your computer if your BBS locks. A special .DLL sends out a signal to the watchdog card every x number of minutes. If the Watchdog card does not receive the pulse, then a relay is activated which closes the contacts of the reset connector on

your motherboard forcing a hard reset, just like if you pushed the reset button yourself. The .DLL takes in consideration your cleanup by turning off the Watchdog.

Since PC Watchdog does not depend on a TSR or a remote phone call, it is the only unattended reboot product available.

PC Watchdog is an excellent, inexpensive solution to system locks.

PC Watchdog costs only \$99.00 and comes with a v6 .DLL, an instruction guide and all needed connectors.

### Computer Chess at the Next Level

## PROFESSIONAL CHESS 2.0

This software gives members of your system the ability to play each other the classic game of chess, on-line.

The many features of **PROFESSIONAL CHESS** include:

Detection of all attempted illegal moves  
Detection of check, checkmate, and stalemate

Pawn promotion to any type piece, en passant capture, and castling

An authentic chess rating system using the basic Elo formulas, upon which the USCF and World ranking systems are based

A "Play-by-Mail" capability, which allows members to play without having to be on-line at the same time, as well as play when they are on at the same time

Three different board type displays, to support a full range of terminal types

The revolutionary capability of playing PROCHESS globally, that is, while in teleconference, in e-mail or SIGS, or even while playing some other on-line game.

"Captured Material" display shows what pieces have been taken in the game so far

A timer accumulates how long it takes each side to play, up to 24 hours per side.

An area inside the module for gameplay

Price - - \$99.00



## ProSECURE

### Security Enhancement Module

ProSECURE is a security enhancement module which provides extensive security features to your Major BBS system.

ProSECURE offers you features normally found on other systems as well as security features found in products such as Netware 3.11.

ProSECURE is set up as a menu option to interactively allow users to change their passwords. ProSECURE also allows you to set up multiple (up to 600) "Security Groups" which regulate users or classes based on the setup or the keys held.

Here are just some of the features of ProSECURE...

- \* Individual and group account life, in days, then automatic deletion or suspension.
- \* Randomization of passwords after a certain number of days, for guest accounts.
- \* Set minimum password lengths.
- \* Force more complex passwords by requiring mixtures of numbers and letters in a password.
- \* Optionally, requiring users to change their passwords periodically (after a certain number of days) and setting a number of "grace logins" they get to change it in after their time expires.
- \* Asks, upon login, based on a percentage, various additional security questions such as date of birth or last four digits of their stored phone number.
- \* Optional requirement of "unique passwords" - a user may not use a password used before (last 10 changes).

\* Console Login Notification - users or groups make the console chime when they log on.

\* Restriction of logins by day, by time, by channel group, by day and time, or by day and channel group.

You can modify an individual user's information above and beyond the security group he is attached to and:

- \* Set an individual user to chime upon login.
- \* Exempt a user from being affected by the security procedures.
- \* Suspend or delete a user interactively.
- \* Store an informative note about the user.

Additionally, ProSECURE offers these handy features:

\* Key Manipulation - Add/delete keys to/from classes and users

\* Lists various things:

- Users with notes and the notes
- Security Groups, and Classes
- Classes and which Security groups apply
- User password changes, dates, times and passwords

ALL ProSECURE functions are available on-line and changes to groups or users take place instantly. Works hand in hand with Command Center to allow you to remove the Account/ Edit feature for additional system security.

ProSECURE can assist you in the prevention of bogus accounts and allow your system a higher level of security than ever before possible.

Price - - \$49.00!!!!



## ProStar Computer Corporation

3702 West Valley Hwy N. #202 Auburn, WA 98001

(206) 859-8653 Voice • (206) 859-8671 Fax • (206) 351-0561 Demo BBS

## Save the Planet with Your BBS

by Dihan Rosenburg  
Staff Writer

In the past few years, we've been introduced to the greenhouse effect, ozone depletion, acid rain, deforestation, loss of landfill space, and mass species extinction. These problems are devastating, but fortunately, every environmental concern has many possible resolutions. You can be part of the solution! In fact, by becoming a BBS Sysop, you've already taken the first step.

Americans throw away enough office and writing paper each year to build a wall 12 feet high stretching from Los Angeles to New York City. For every ton of paper you conserve, you rescue 17 trees! In addition, you save the water and 384 gallons of oil needed to make the paper and salvage three cubic yards of landfill space. You also keep 60 pounds of air pollution out of the skies.

How can you use your BBS to save this much paper? Here are a few ideas:

Instead of using paper pads to write messages, memos and to-do lists, get in the habit of using E-mail. By using distribution lists,

you can quickly and easily send electronic bulletins to your co-workers, your division, or even to the whole company. You can also send yourself reminders that you'll be prompted to read whenever you log on. To keep on top of things, you can forward messages back to yourself to keep them reappearing as new messages.

If your company publishes large documents, save money and trees by publishing them electronically. For example, the U.S. Coast Guard distributes several radionavigation reports. One of these, "The Federal Radionavigation Plan," is one-half inch thick. They publish the report on the BBS, and anyone calling in can download it for free. This one action saves a bunch of paper! Budgets, annual reports, marketing plans, and inventory lists can all be shared in this manner.

By using Fax/Online, you don't need to print out documents to fax them; you can fax documents directly from your BBS, bypassing the paper trail on the sender's end completely. Here at our office, we fax out product literature, dealer applications, product reviews and sales quotes from the BBS—

saving reams of paper on cover sheets alone!

If you use the BBS to help sell your company's products or services, you can conserve all the paper, ink, and production materials used for printed product literature. Distribute press releases and magazine articles electronically. If you take sales orders online, you'll eliminate the need for paper order forms.

Use the teleconference to hold meetings online. Just turn on your capture buffer, and a transcript of the meeting will be recorded for you. Anyone needing a copy can easily download it.

A BBS can help your company save on gas and reduce air pollution, if it's used as a telecommuting tool. Workers who process information, such as attorneys, word processing secretaries, and journalists can easily work from home.

Get in the habit of using your BBS instead of paper, and set an example that preserving the environment is a priority. You can make a difference!

*Editor's Note: Apparently the Sierra Club thought so too — they bought a copy of The Major BBS for their office.*



# Crystal Vision, Inc.

EMAIL AROUND THE WORLD !



## MjrFIDO™

Connect your BBS to the very popular FidoNet store-and-forward mail network! Exchange messages and files with over 16,000 BBS's around the world. Your users will enjoy communicating with people in the United States, Canada, Europe, Australia and many other countries. Communicate with software and hardware vendors who stay in touch with customers on FidoNet. MjrFIDO supports *private* electronic messages using the MHS gateway feature of The Major BBS and also provides a real time mode and Internet Gateway support for all of the 400+ topic areas available on FidoNet!



## QWKENING™

The QWKENING is the fast and easy way to bring a wealth of shared electronic mail to your Major BBS! The QWKENING supports the very popular QWK network mail packet format which is used by successful BBS products such as PCBoard and Wildcat! and now The Major BBS! The QWKENING allows you to provide over 20 individual QWK based electronic mail networks with a total of over 850 conferences, forums, or SIGS to your BBS users!

15260 Mimosa Trail  
Dumfries, VA 22026

703-680-4733



## Announcing DC NET Version 2.0!

### Now Supports Multiple Images and Database Text on the Same Screen

**D**urand Communications Network has just released the latest version of DC NET and DC TERM v2.0 for The Major BBS Version 6.1. This significant upgrade includes many new features: images can appear on the same screen as the database record output; expanded Super VGA video card support; resizable and movable image windows; automatic tiling of images; expanded printing features for reports; RIPscript support throughout the BBS and database searching; expanded communications features; and more.

Using DC NET v2.0, The Major BBS 6.1, and the RIPscript Add-on Option, Sysops can now design and provide information services with 256 color images. The new DC TERM Version 2.0 has built-in support for almost every SVGA video card on the market, as well as complete RIPscript compatibility. Easy-to-use database searches

can be created using RIP menus, and users can pull up text files or images alongside database field information.

Several "turn-key" applications are also available, such as Residential Real Estate, Commercial Real Estate, Dating Service, Auto Seller, and Product Catalog applications.

DC NET comes in two versions, Premiere and Lite. Premiere includes a compression utility which converts most images (640x480 — GIF, TIF, TGA, PCX, BMP) to 8k-20k files. A turn-key application (\$395 value) is included for free with the Premiere version.

DC NET Lite retails for \$495 and Premiere retails for \$995.

For more information, call Durand Communications Network's demonstration BBS at (805) 964-2883 or its information desk at (805) 964-4899.



## Quick Tips: Placing Special Characters in Text Blocks

Brian Bisson  
Technical Support Engineer

**H**ere are two undocumented tricks for getting your text blocks to "behave" a specific way:

When you place a ^T into a text block, it forces a "Nonstop/Quit/Continue" prompt at the exact location of the ^T. (To enter a ^T, hold down the <Alt> key and hit 20 on the numeric keypad.)

When you place a ^L into a text block, it forces the screen to clear at the exact location it appears in the text block. (To enter a ^L, hold down the <Alt> key and hit 12 on the numeric keypad.)

You can place these special characters whether you are editing the text blocks in CNF or in your favorite text editor, such as KEDIT or QEdit.



## WilderLand Software

### WilderLands Fantasy Adventure

WilderLands is a medieval fantasy role playing game which has over 800 rooms to explore, interactive encounters with NPC's and three full sized cities with working libraries, weaponries, armories, general stores, spell shoppes, banks, and casinos. It also has three massive dungeons filled with monsters and quests to be solved. This game is unchallenged as the "truest" role playing game for The Major BBS. If you haven't taken a look at this game lately, you should now!

\$199.00

### Erotica ADULT Fantasy Adventure

Enter into the land of Erotica, and face off against some sexy NPC's and other players for the title of the most erotic person in the land! Players wander about gathering items to beat down the defenses of other players. This wet and wild fantasy adventure designed specifically for adults is sure to give your users hundreds of hours of enjoyment. This game is voluntarily "R" rated, and features sysop configurable restriction to under-aged users.

\$199.00

**Tarot Reader:** For generations people have believed in the power of the Tarot. This add-on uses the ancient Celtic method of card reading. \$49.00

WilderLand Software W330 S8084 Country Lane, Mukwonago WI 53149-9258

Product Orders/Info: (414) 392-9700  
Visa/MasterCard accepted

BBS: (414) 896-2660 / WilderLands & Tarot  
BBS: (414) 281-7400 / Erotica



# Tessier Technologies, Inc.

1876 North University Drive, Suite 200, Plantation, Florida 33323

TTI has become the largest third party vendor by offering the largest selection of add-on products at affordable prices. We take pride in our products and our main goal is customer satisfaction. Our great add-on products have resulted in our Bulletin Board System becoming one of the largest in the country with over 100 Lines and over 6000 users. Our experience in the BBS Industry is second to none and we will be more than happy to provide you with any BBS needs you require including: software, hardware, a 900 service, a mail link service, a live chat link service, full customization, FREE technical support on our product line, great prices and a friendly staff waiting to assist you in any way.

## PRODUCT PRICE LIST

Trivia Forum	\$ 129.95	Horse Track	\$ 99.95
Jumble Madness	\$ 89.95	Cross-Wordz	\$ 150.00
Tournament Chess	\$ 89.95	Tournament Checkers	\$ 79.95
Tournament Othello	\$ 79.95	Professional Backgammon	\$ 79.95
Bbsopoly	\$ 99.95	Yahtzee Dice Game	\$ 29.95
MicroMind	\$ 39.95	Instant Lotto	\$ 39.95
Pig Dice	\$ 39.95	Hearts	\$ 39.95
Mouse Trap (Maze)	\$ 39.95	Liar Card Game	\$ 39.95
Tic-Tac-Toe	\$ 19.95	Global Actions	\$ 39.95
Log Master	\$ 39.95	Utilities Plus	\$ 29.95
Charge Card Manager	\$ 69.95	Card Sharks	\$ 69.95
Video Poker	\$ 59.95	Video BlackJack	\$ 69.95
900 Service Package	\$ 99.95	WorldLink Startup Kit	\$ 99.95
Major CD	\$ 200.00	Major Lan	\$ 150.00
Major Stats	\$ 75.00	WilderLands Adventure	\$ 199.00
Autowars	\$ 129.00	Major Scheduler	\$ 75.00
Major Pro	\$ 400.00	Major Pro Lite	\$ 199.00
Major X-fer	\$ 79.00	MJRFIDO	\$ 200.00
Match Maker	\$ 139.00	Chat On Demand	\$ 89.00
Online Employment	\$ 89.00	Remote Console	\$ 69.00
AMS DOS Shell	\$ 89.00	Happy Birthday Module	\$ 49.00
Mega Madness	\$ 49.00	Line Monitor	\$ 49.00

### *Authorized Galaticomm Reseller - Super Specials*

User Six-Pack	\$ 184.95	GalactiBoards 8-port	\$ 514.95
Entertainment Edition	\$ 189.00	GalactiBox	\$1485.00

Call us for our current quotes on all the other Galaticomm products.

## TO ORDER OR FOR MORE INFORMATION

CALL (305) 473-5525 OR FAX (305) 473-2122.

We accept VISA, MASTERCARD, PREPAID ORDERS and COD ORDERS.

# Get control over your BBS with **PRO\$TIME** Credit/Time Management Module

## Features:

**100% On-line operation** - After you have configured it once, there is never any need to take your system down to perform ANY maintenance tasks

**Issuance of multiple types of CREDIT Certificates**, which can be an unlimited variety of dollar values, consisting of any combination of PAID and FREE credits may be sold directly to your users, who then cash them in on-line to get their credits.

**Issuance of DEMO Certificates for new users** - only users who have never had credits can cash them in to get credits

**Issuance of CLASS certificates** - letting whoever enters them in change their CLASS access, or add days to their existing CLASS status.

**Issuance of KEY certificates** - giving whoever enters them in:

- A. A certain KEY, permanently,
- B. A certain KEY, for X number of days
- C. X number of more days on that certain KEY.

**Certificates** can optionally either expire after a certain date, or be permanent, unless their TYPE is destroyed

**Certificate Types** can expire or even change in value, and certificates of these types can then expire or even change in value and parameters!

A **Certificate** can be of a "generic" type so that it represents a fixed value to be applied towards whatever membership the user currently has, or it gives the user a choice as to how to apply the certificate

**Support** for VISA, MasterCard, American Express, Discover, and the JCB card. Users may store more than one card on-line and pick between them, to purchase a certificate of any type while on-line. Each card stored optionally has a "card password" so that users with multiple or family accounts can conveniently use one card for all accounts.

**Also** includes the ability to have your own system credit card, it'll even give your users an account number. Billing on this "system card" is handled by your system - which automatically takes care of invoicing, statements, warning letters - and even optionally locks out users with overdue accounts

or automatically applies the charge to an alternate card on file. With all other credit cards a separate text file with a log of all purchases is constantly appended to so that you may charge the cards in a "batch".

**Mailing List Management** - generate mailing lists of all users, paid credit users, demo credit users, no credit users, users in a specified class, and new users who have never been mailing listed

**Logs to various audit data and text files** the activities that it has performed, such as whenever a user redeems a certificate, or applies for credit - also generates a daily Accounts Receivable report..

**Conveniently alerts sysops** and co-sysops when they log on, if there are users to be approved or to be alerted of in Credit Manager - when you enter Credit Manager to look over these users, a "queue" feature lets you quickly access every user needing attention

**Optionally allows pennies**, and generates daily, weekly, and monthly reports (including sales tax/VAT if applicable) detailing total revenues from all types of credit card

charges and redeemed certificates.

**At your option**, allows either direct exchange of X credits for 1 more day of membership, or 1 day of membership in exchange for X credits, or both.

**If a user's credits** are allowed to go into debt, they are charged according to the credit card they have on file. In addition, it is possible to configure things so that should a user go into any debt, an automatic charge will occur on the default credit card within seconds, and more credits will be posted, to keep the user in the positive.

The certificate issuance parts allow you to sell credits out of a retail storefront. CLASS connectivity then allows you to sell, at your option, monthly or yearly subscriptions as well - embodied in certificates. Then, certificates ordinarily for credits can be set up such that a certificate will give a user either more days on a CLASS subscription, or credits, at either your or the users' choice.

There will be a "deluxe" version, which encompasses a new, revolutionary accounting system, called PRO\$TIME Deluxe.

	New	CM owner Upgrade	TM owner Upgrade	CM+TM Upgrade
PRO\$TIME - standard	\$149	\$19	\$ 99	N/A
PRO\$TIME - deluxe	\$199	\$69	\$149	\$19

## Deal Yourself a Winning Hand with **PROGRESSIVE VIDEO POKER**

This low-cost software gives members of your system the ability to play the most addicting and profitable game ever to hit Las Vegas - Video Poker.

The player gets one draw, in which he takes a shot at building the best poker hand he can.

The many features of **PROFESSIONAL VIDEO POKER** include:

- ☛ Full Sysop configurability, from Payoff Odds to the optional progressive Royal Flush jackpot, and minimum and maximum credit betting levels. A "bet remem-

ber" feature keeps it easy for users to play, and play, and play.

- ☛ Free play is allowed at the Sysop's option.

- ☛ Multiple graphics support, TTY, IBM, and ANSI characters, as well as the Spade, Heart, Diamond, Club card symbols, at users' individual option.

- ☛ The revolutionary capability of playing PROFESSIONAL VIDEO POKER globally, a feature which ProStar pioneered for on-line gaming.

Your users can enjoy the game while in teleconference, or even while playing another game.

**\$99.00**



# ProStar Computer Corporation

3702 West Valley Hwy N. #202 Auburn, WA 98001


(206) 859-8653 Voice • (206) 859-8671 Fax • (206) 351-0561 Demo BBS

## Scanning Uploaded Files

By Eric Thav  
Technical Support Engineer

**Y**ou can scan uploaded files to your BBS with TRANSCAN, an offline utility that will delete suspicious files or flag them for you. TRANSCAN keeps a log of the files it has deleted, compressed, or flagged in a file called TRANSCAN.LOG.

You can download TRANSCAN from the Utilities LIB on our Demo System at (305) 583-7808. The file name is TSCNxxx.ZIP (where xxx is the current version). The file TS.DOC, contained in the ZIP file, offers detailed instructions.

TRANSCAN is a shareware program distributed by Shareware Services (913-266-2287), and costs \$30 to register. 


## ProStar Computer Corporation Releases ProSECURE Security Enhancement Module

**P**roSECURE is a security management enhancement module which provides extensive security features to any Major BBS system. ProSECURE offers features normally found on other systems, as well as features found in products such as Novell NetWare 3.11.

ProSECURE is set up as a menu option to interactively allow users to change their passwords. ProSECURE also allows Sysops to set up multiple (up to 600) "Security Groups" which regulate users or classes based on the setup or the keys held.

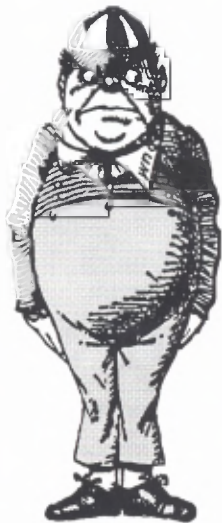
Some of the features included are: individual and group account life, in days, then automatic deletion or suspension; randomization of passwords after a certain number of days, for guest accounts; setting minimum password lengths; forcing complex passwords





by requiring mixtures of numbers and letters; optionally requiring users to change their passwords periodically (after a certain number of days); and setting a number of "grace logins" they get to change it in after their time expires. ProSECURE also can ask additional security questions such as date of birth or last four digits of their stored phone number.

ProSECURE lists for \$49. A functional demo is available on ProStar's Demo System (206) 351-0561 and in the BBSV61 LIB on the Galacticomm Demo System (305) 583-7808. The demo works on non-hardware channels and needs an activation code to go live. To order ProSECURE or for further information call ProStar Computer Corporation at (206) 859-8653, or leave E-mail via MajorNet to ROBERT@UPD or SYSOP@UPD. 

# Food Fight!

The Jr. High lunchroom has always been fraught with peril: girls with the cooties, practical jokers who tie your shoes together, and bullies who tease you. It's no wonder even the most mild-mannered student must defend himself with the deadliest weapon available - FOOD! Food Fight is the most incredible live-action teleconference game ever developed. A sure-fire recipe for success.



-  Graphic Food Images
-  Teleconference Pranks
-  Grade Advancement
-  End-of-game Report Cards



## Jabberwocky

5119 Edmondson Avenue, Baltimore MD. 21229 (410)-945-4845 Voice, (301) 498-6183 BBS

# 900 Service Package

Bulletin Board Membership Collection Agency

## Service Features

No Monthly Charges  
Variable Billing (\$10 or \$25)  
Automatic Phone Number Capture  
Call Limitations Per Day  
Phone Number Blockage  
Monthly Payments to Sysop  
Serving Over 150 Major BBS Sysops  
\$1,000,000.00 (ONE MILLION) Annual Revenues

## System Configurations

Full Accounting System  
User Purchases Redeemable Dollars  
Unlimited Number of Items  
Sellable Keys, Credits, Days and/or Classes  
Configurable Item Costs based on User Dollars  
Full Security System Against Hackers  
User Database of Redeemed Codes  
Daily, Monthly and Total Statistics

# Only \$ 99.95

## NATIONWIDE ACCESS

For Your BBS at an Affordable Rate

*INCREASE YOUR BBS SIZE BY 60 LINES  
WITH LOCAL ACCESS IN 800 CITIES.*

## REQUIREMENTS

**X.25 Software Option \$ 739.00**  
**PC XNET CARD \$ 1175.00**  
**Supports up to 60 Users per 56K DAF**

## Hourly Charges

**Non-Prime Time** (\$ 1.50 per hour)  
(6PM-7AM M-F) & All Day on Weekends

**Prime Time** (\$ 5.00 per hour)  
(7AM-6PM M-F)

## The Ultimate Adventure Game

Actual Arcade Style D&D  
Full ANSI Graphics  
Movement & Attacks with Single Keystroke

*Three Castles and Three Cities  
Six Dungeons and Two Towers  
Seven Time Warps*

**Weapon, Armor, and Magic Shops**

## OLTIMA 2000

Quest for the Holy Grail

## Over 600 Interactive NPC Characters

Balrons, Cyclops, Devils, Daemons  
Gargoyles, Ghosts, Ghouls, Goblins  
Skeletons, Titans, Trolls, Zombies

# ONLY \$249.00

To Order or for more Information call, write, or fax us at: Voice (305) 473-5525 Fax (305) 473-2122

**Tessier Technologies, Inc.** 1876 North University Drive, Suite 200, Plantation, Florida 33322

## Employee Profile

**A**s Director of Engineering for Galaticomm, Bert Love led the development of The Major BBS Version 6.1. He is continuing to build the engineering team to bring even more incredible products to the online communications industry.

Tim Stryker, chairman of Galaticomm, recruited Bert in 1992. The two friends had worked together at General Datacomm. "I saw the move as an opportunity to work for a young, innovative company in an industry poised for explosive growth," Bert said.

Bert received his B.S. in Computer Science from the University of New Haven in 1977. He has more than 20 years experience in the data communications industry.

Bert helped develop one of the first online systems for National CSS, now DunsNet, using virtual machines on IBM mainframes. During his 14 years with General Datacomm, he was responsible for the design of modem, multiplexer, packet and network management products. He led a joint development with Hitachi of an integrated voice data ISDN multiplexer. Bert



was Vice President of Engineering for Octocom Systems, which recently merged with Telebit, before joining Galaticomm.

One of Bert's specialties is the "bullet-proofing" of software, and he has been particularly key in making The Major BBS the most reliable commercial bulletin board system available.

Bert and his wife, Barbara, have been married for 21 years. Their three "children" are two Labrador Retrievers and a cat. His interests include flying, skeet shooting, and scuba diving.

## The GRID (cont'd. from page 1)

All TPD software submitted for Seal of Approval is given a "trial run" on The GRID within a 30-day period, to see how well it works on a real BBS with real users pounding away on it. (For a current list of Seal of Approval products, see page 21.)

The GRID is running six lines with high-speed modems, all housed in a GalactiBox. We at Galaticomm log on regularly through our Novell LAN to keep up-to-date with the latest TPD products.

If you are interested in becoming a third-party developer, all you need to get started is The Major BBS Developer's C Source Kit (\$385), a copy of Borland C++ 3.1, and the 286/DOS-Extender SDK by Phar Lap. Our kit includes an extensive developer reference manual and plenty of sample source, "make" files, and more.

For more information about The GRID or Galaticomm's Third-Party Developer Program, you can reach Ken on the Galaticomm Demo System or The GRID, or by voice phone at (305) 583-5990.

**The goal is simple:** To increase the access and profitability of your BBS, and do it in an easy, economical way.

**The answer is simple:** Work with a network carrier who has the technology and resources already in place to make it happen right now . . . at the lowest price.

Utilizing its X.25 packet-switched network, the ADP/Autonet Division can help a sysop become a nationwide, or even international, business practically overnight. Autonet provides the PDN (or VAN) needed to transmit data for the BBS. It literally puts ADP's network to work for the sysop.

The X.25 protocol, in addition to being economical, also offers superior error-checking capabilities and ensures error-free transmission.

If you want to expand your BBS at the lowest possible cost, call today. We'll rush you a free information packet that will show you how a sysop can grow fast with ADP/Autonet.

**1.800.827.8254**



**Autonet Division**

175 Jackson Plaza, Ann Arbor, Michigan 48106  
Phone: 313.995.6501, Fax: 313.995.6458

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**GO  
NATIONWIDE  
WITHOUT GOING  
BROKE**

Look for us at BBSCON '93

# Look to MagiComm for affordable custom programming

MagiComm — a company formed to help your businesses succeed in the global on-line marketplace. Our business is exclusively dedicated to Major BBS programming and development. Years of experience in this field have given us unique insights into business applications. We save you time and money by identifying potential problems and correcting them before they become huge, costly mistakes. We feel the most important aspect of any business information system/database is that **simple, user-friendly systems are the most used, and therefore the most profitable**. Every custom application we design is clean, efficient, and user-friendly. We achieve this by working very closely with you to assure that your goals are met before any application is put up for use by your customers.

## Let MagiComm develop or modify your existing business application.

Our FULL TIME programming staff is uniquely capable of handling any of your business telecommunication needs. Areas of expertise include:

- Custom Database Design
- E-Mail Modifications
- Text Retrieval Databases

- Module Development
- Custom FAX Servers
- Turn-Key Systems

We are currently experimenting with state-of-the-art graphical interfaces and off-line processing that promise to change the way people use on-line services. Call us to discuss your Major BBS business application and let us give you a FREE estimate!

### MagiComm, Inc.

(407) 728-7448 Voice  
(407) 724-1226 Demo/Support BBS  
(407) 727-2715 FAX

## Check out these USER FRIENDLY MagiComm products!

Text  
Retrieval

### MagiSearch VERSION 1.1

Our MagiSearch v1.1, Text Retrieval System is the most reliable and easy-to-use text file search system on the BBS market today. *Period*. We were the first to offer such features as built-in fax retrieval, a sophisticated file tagging sub-system, and a bullet-proof off-line indexer. But our customers, still craving more, gave us a ton of great suggestions. So we've added these new features:

- Wildcard and substring search.
- Proximity searches to allow for searches such as "waste within 5 words of toxic".
- Expert command line mode for even faster searches. Chain multiple search parameters in one line.
- Attach multiple files to an existing document with configurable file download options to allow users to get either all, some, or just one of the files.
- European character set support.
- Built-in ASCII audit trail information tracks user activity and file selections.
- Fully configurable ANSI, non-ANSI, and RIP graphics user interfaces to allow total customization of the "look and feel" of the system.
- Off-line wildcard option to allow indexing of only specified files within a subdirectory.
- Over 50% faster off-line indexing compared to version 1.02.
- Configurable remote maintenance feature allows off-line indexing during scheduled events or auto-cleanup.
- Off-line utility to edit file descriptions and file attachments.
- Off-line utility to import/export file descriptions and file attachments.
- Source code and customization available.

We are so sure that you will be blown away by MagiSearch v1.1, we are offering a **30 DAY MONEY BACK GUARANTEE** for all new orders. We want to hear what **YOU** want in a text retrieval system, give us a call — we're user friendly!

MagiSearch \$299.00 with FAX/Online \$449.00

A versatile questionnaire and/or polling module that allows you to get customer or user feedback ONLINE and INSTANTLY!

Features include:

- All polls and/or questionnaires COMPLETELY configurable on-line with auto support for YES/NO, TRUE/FALSE, and MULTIPLE Choice type responses.
- All poll/questionnaire results are available INSTANTLY to both users and sysops in the results area. No more wading through incomprehensible off-line text files for important results.
- To busy already? Assign several POLL-OPs to handle all Polls Plus housekeeping. Level 3 key configurable. Powers include poll cre-

### VERSION POLLS PLUS 1.1

ation/deletion and modification.

- Log-on auto notification for NEW polls. Users are then prompted to take the poll at that time, thus adding incredible ease-of-use!
- Up to 200 active polls and/or questionnaires available to use.
- Each poll has three "locks", a log-on lock, an access lock, and a result lock. Use access and results locks to show/dim/hide polls.
- Big system? No problem, Polls Plus will support up to 256 simultaneous users!

Module uses include: Customer Support Polls, Product Evaluation, User Questionnaires, Special Interest Polls and many more at the **LOW PRICE of only \$59.00!!!!** Call and order your copy of **Polls Plus TODAY!**

Announcing

### BBS v1.0 900

An easy-to-use, fully configurable 900 service module that will allow **YOUR** BBS to earn money **FASTER** and **EASIER** than ever before! BBS 900 supports both \$10 and \$25 charges, something no other 900 system currently offers. Allow your 900-OPs to configure redemption selections on-line for both credit redemptions and/or class redemptions. A full-featured accounting system includes detailed reports and audit trail listings of module activity.

Our monthly service agreement includes **NO MONTHLY MINIMUM CHARGE** and **NO MANDATORY HOLDBACK CHARGES!** Why pay for all of that overhead when you can get it all for free. Just sit back and watch 75% of your total charges come rolling in.

We are sure that this is the **BEST** and **MOST FLEXIBLE 900** service on the market today. Call and order your BBS 900 service today!

**BBS 900 \$99.00**

# MagiComm, Inc.

903 EAST NEW HAVEN AVENUE ■ MELBOURNE, FLORIDA 32901  
VOICE PHONE: 407-728-7448 ■ DEMO/SUPPORT BBS: 407-724-1226  
FAX: 407-727-2715

# The Major BBS now speaks Spanish !

The new multi-lingual/multi-protocol architecture of The Major BBS lets you easily plug in languages, such as Spanish and German. With the Spanish Add-on Option, you can offer Spanish prompts for up to 256 simultaneous users on a single machine. Your Spanish-speaking users can

get prompts and help messages in Spanish, while your English-speaking users still get prompts and help messages in English. Earn increased profit by paying more attention to your Spanish-speaking users. It is very easy: Install The Spanish Add-on Option with only a couple of keystrokes.

**ONLINESTORE**  <sup>®</sup>  
your *telecompany*

Vorarlbergerstr. 10, FL-9486 Schaanwald, Europe  
Phone +41 (75) 373 66 77 Fax +41 (75) 373 66 60

Yes, send me the **Spanish Add-on Option**  
for only **US\$ 249.00**. My shipping address is:

---

---

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Ship by UPS:  RED  BLUE  
Charge my:  VISA  AMEX

Card #: \_\_\_\_\_

Name on card: \_\_\_\_\_

Exp.: \_\_\_\_\_ BBS serial #: \_\_\_\_\_

# Digital Consulting Services

DCS is an authorized dealer for Galacticomm Software and Hardware. We have over 5 years Major BBS Experience and can provide full system integration services. We are also a reseller for Prostar Software.

## StoryLand

StoryLand allows your users to write their own stories online! Up to 10 continuing stories, including key restricted 'Adult' stories. Users can see which stories have new chapters.

**Price:** \$50  
**Upgrade:** \$19

## Pioneer CD

Pioneer DRM-600A Multi-Disk CD Changer comes complete with Future Domain controller, drive, & cable.

**Price:** \$960

## 2 Port Serial I/O

These 2 port cards come complete with 16550 UARTS. These UARTS are needed for High Speed connections. These cards are also ideally suited for use on "Door" machines.

**\$40 (2 Serial Ports)**  
**\$45 (2 Serial Ports/  
1 Parallel Port)**

## 4 Port "Stacked" Serial I/O with 16550 UARTS

These 4 port cards are fully addressable and can be "Stacked" for use under MBBS. By stacking, they use only 1 channel group. They will work even while using your standard communication ports.

**Price: \$195**

## East Side Computing (ESC) Software

**First Class Mail** - Send BULK Mail to all your users, or only to users based on CLASS, KEY, AGE, SEX, or any combination. The mail is NOT sent until the user actually logs on. This eliminates cluttering your message base with mail that will never be read. Expiration dates are available, along with options for reviewing, editing, & deleting messages. **\$50**

**Let's Get Personal** - This is an extensive Adult user registry. An extensive multiple choice questionnaire in the "DLX style" is used for computing percentage match ups between users, while there is another extensive section where "free form" essay type answers may be made using the system's built in editor. 30 day demo available on our BBS. **\$79**

**InterActions** - This will give your users the ability to use Action words Globally. User configurable options for disabling reception of InterActions, making personal actions public or private, and more. Actions can be key restricted thereby allowing "Adult", "Sysop" or other action groups. **\$50**

**Warn'Em** - Let users KNOW when they are running low on either credits, or monthly days left. Notification can be made by either Logon message or E-Mail. **\$25**

**Password Security** - Help control your system security by optionally forcing users to change their password on a regular basis. Also can be used to allow your users to change their password without giving them access to change their entire account. **\$25**

**Freeline** - Allows you to always keep a line open for paying users. Demo accounts are gracefully logged off so paying users can gain access. **\$25**

**Colors** - Let your users make your system more colorful! The colors module will allow your users to add color to all the text they type in such areas as Teleconference, Forums, E-Mail, the Graffiti Wall. and other areas. **\$25**

Mention this ad and receive a 10% discount off of ESC Software through 11/30/93.

## Digital Consulting Services

800-899-2002 Orders  
212-697-7340 Support

Credit Cards Accepted



201-865-1783  
DCS Support BBS

Discounts on Galacticomm Software & Hardware



## DataSafe Releases Three New Products: AutoRate, Omni-Mall, and Point-of-Sale Developer's Kit

**D**ataSafe Publications, Inc., a platinum level third-party developer for The Major BBS, has announced the release of three new add-on products for The Major BBS.

The first is AutoRate, a credit rate surcharge utility which provides surcharge capabilities based on channel group, time of day and day of week. In addition to credit surcharges, AutoRate also provides automatic class switching based on channel group and current class.

AutoRate is completely configurable online and allows up to 32,001 different surcharge rates. Surcharge rates are applied in 15-second intervals and can be defined by channel group, day of the week, and time of day. When users log on to a surcharged channel group they receive rate notification.

AutoRate features easy-to-use-and-read rate displays to add, edit, or delete surcharges tables as well as an intelligent initialization routine which determines the current rate to be applied. The built-in class switcher allows up to 20 classes to be switched per channel group. Some of the applications for which AutoRate is ideally suited include time of day, day of week discounts, high speed access surcharges and lease line and/or X.25 network surcharges.

AutoRate is priced at \$99 with C source code available for an additional \$199.

Omni-Mall is the first end-to-end shopping mall product available for The Major BBS featuring online credit card approval. In designing Omni-Mall, DataSafe incorporated the features of a standard shopping mall, DataSafe's POS Dial module, and the ability to distribute electronic data products such as software, documents and data. The resulting product allows the online customer

to view online product summaries and descriptions, perform keyword searches, place an order, and generate an invoice with billing information.

If the customer makes a purchase with a credit card, Omni-Mall requests a credit card purchase approval verification from the POS Dial module. Upon receiving an approval, Omni-Mall generates an E-mail receipt and, if the customer selects a downloadable product, the product is delivered to the customer as a file attachment in E-mail. If the credit card is declined, a declination notice is sent to the customer. All notices received by the customer are optionally copied to the store merchant and Sysop. Omni-Mall also handles traditional order requests for products which are not deliverable in electronic form.

The Sysop may define multiple department stores with department managers. Department stores may be defined as "key" restricted, POS or non-POS capable, and each department store may be defined to use its own POS network and merchant account. Omni-Mall currently supports the Modular Data, Inc. (MDI), First Data Resources (FDR) and Visa International's VisaNetII credit card processing network protocols. Each department manager may create categories of products available in the store. Products can be defined with characteristics such as product code, brief title, description, abstract file, downloadable, ship only, and taxable. With the release of Omni-Mall, DataSafe also introduced Omni-Mall Lite. The Lite version supports all the functional capability of Omni-Mall with the exception of the automatic online credit card verification.

Omni-Mall is priced at \$499. Current owners of VisaManTF may purchase Omni-

Mall for \$249. Omni-Mall Lite is priced at \$249 with an option to upgrade to the full Omni-Mall version for \$250.

The POS Dial Developer's Kit allows Major BBS software developers to add POS Dial capabilities to their Major BBS add-on applications. The POS Dial capability not only allows a developer's application to accept Visa, MasterCard, American Express, and Discover credit cards online but automatically verifies the purchase and returns a status code indicating either the approval or declination of the credit card purchase.

The POS Dial Developer's Kit includes DataSafe's POS Dial module, POS Dial Interface Library, and POS Dial Reference Manual. The POS Dial module currently supports the Modular Data, Inc. (MDI), First Data Resources (FDR) and Visa International's VisaNetII credit card processing network protocols.

The POS Dial Interface Library provides the developer with all the tools required to interface an application to the POS Dial module. The POS Dial interface is designed to accept transaction requests and report the transaction status to the requesting application. In addition, the interface is designed to dynamically support additional network protocols as they are to the POS Dial module.

The POS Dial Reference Manual provides detailed instructions and guidelines on the use of the POS Dial module and the POS Dial Interface Library. The POS Dial Developer's Kit is priced at \$350.

DataSafe will demonstrate all three new products in booth number 99 at the upcoming ONE BBSCON. For information or orders contact DataSafe Publications, Inc. at (505) 294-4980.



### ProStar Computer Corporation Discount Coupon

**\$25.00 off the purchase of any individual  
ProStar software package**

Limit: 1 coupon per software package. Coupon must be sent or faxed to ProStar at time of order. Offer good through 12/31/93

D

BBS Reg # \_\_\_\_\_

### CyberWorld Enterprises

*Custom programming and consulting  
for The Major BBS.*

*Contact Rogers Pessin*

*719/598-9062 (Voice)*

*719/535-9090 (BBS)*

Come See  
Our Booth at  
ONE BBSCON

# If You are Going to Buy Only one Program for The Major BBS...

## Make Sure it's ALEX!



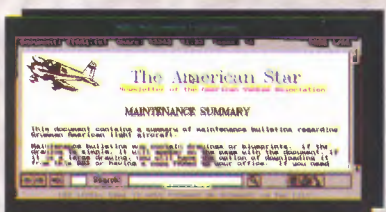
As an owner of The Major BBS, you know that we're on the cutting edge of the information age. In the past information was scarce, but for the first time we are collecting far more information than we can possibly use. From now on, success will belong to those who discover how to find and use the information that is available.



**RIP GUI Interface**

This presents opportunities for commercial BBS's to fill a market need that will grow explosively in this decade. Opportunities for corporations to get a leg up on their competition by keeping their own in-house information databases. Opportunities for computer professionals to offer information services to government, industry, and individuals.

But you can't do that without the right tools. ALEX is the right tool. ALEX is a document retrieval system that allows you to catalog and store as much information as

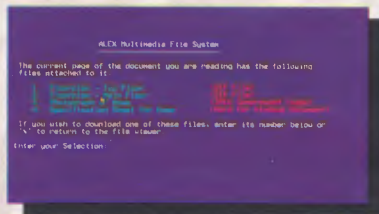


**Online graphics and Photos**

you can imagine and let your users retrieve it in under one second

ALEX is sophisticated, allowing your users to search using full Boolean commands in 'conversational' sentences. ALEX supports wildcards, phrase searches, proximity searches, and other sophisticated tools that are a MUST HAVE in this class of software. ALEX has word glossaries, a word processor-like file viewer, and offers the ability to view documents interactively, download them, or FAX them (with Galacticom's FAX/Online software).

And now, ALEX goes multimedia! We support over 30 different file formats including pictures, sound files, animations, spreadsheets and other word processors. Unlimited objects can be placed anywhere in documents and viewed interactively (using TeleGrafix's RIPscrip or other terminal programs that support graphics) or they can be downloaded for use with off-line utilities.



**Powerful File Handling**

A multimedia gallery section allows users to browse objects in each library. And it's all made easy to use and update - something we take very seriously. And of course, ALEX still retains all the features that made it one of the most acclaimed programs written for a BBS system - fast, efficient indexing, global and local searches, and a complete suite of both on-line and off-line utilities to help manage your system.

So if you're looking at moving your BBS into the world of information, give us a call. We have customers using ALEX in government, industry and academia. Welcome to the future of information.

Databases Available

Parallax is authoring several databases exclusively for ALEX users.

The 1992 CIA World Factbook and U.S. history databases are available now. In addition, we are resellers for other information products such as the excellent Cineman movie database. Call or write for details.

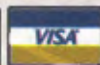


# \$379.00

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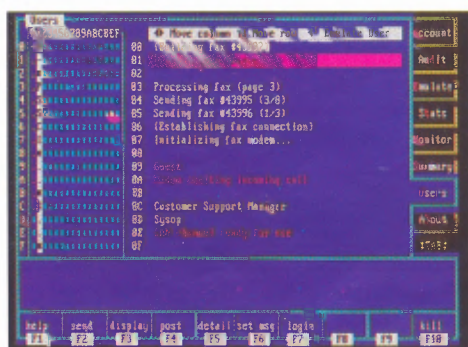
# Programmers' Interface Fax and RIP Support for Your Add-ons

by Chris Robert  
Senior Software Engineer

You may have noticed that this issue of The Major News is much larger than the last one, which was much larger than the one before that. That's because there are more and more third-party developers with new products, and they're placing more and more ads to sell those products. Ever since the introduction of Version 6, the TPD market has been booming. Here at Galacticomm, we'd like to encourage that in every way we can.

If you're a developer for The Major BBS, you probably know all about our Developer's C Source Kit and how it works. What you may *not* know is that we've released a couple of add-ons recently that may help you out in your development efforts. When you sit down to design your next add-on, you may want to look to the Fax/Online and RIPscript Add-on Options for ideas.

## Integrating Fax into Your Add-ons



The Fax/Online Add-on Option is actually made up of two pieces: the fax application module and the Fax/Online API Engine.

All anybody really sees is the fax application module, since that's what interacts

with users online. But, that's really all it does — interact with users. All the real work is done within the Fax/Online API Engine, servicing requests like "send this text file to this fax number." For \$99, you can make use of this API Engine in your add-ons. The Fax/Online Developer's Kit includes: source code to our fax application module; documentation on how to use the Fax/Online API Engine; and support files.

Using the fax application module's source code as a working example, you can easily integrate fax capabilities into your add-ons. It's a piece of cake. Just to show you how easy the API is, here are a few examples of API calls you might make:

- faxavl() is Fax/Online installed on this BBS?
- submit\_text() fax this text file to this fax number
- receive\_fax() receive a fax on this BBS channel
- valpho() is this a valid fax number?
- accpho() does this user have access to this fax number?
- baschg() what's the charge for faxes to this # (1st pg)?

You can easily add all sorts of fax features into existing add-ons, or write entirely new fax add-ons (fax features will only be enabled on BBSes with Fax/Online installed). More and more Sysops have fax modems on their BBSes and many already own Fax/Online. There's a big market for products that take advantage of fax technology.

## Integrating Graphics into Your Add-ons



Online graphics are definitely "in." Everybody's getting into them with the RIPscript Add-on Option. Due to increased demand, we're in the process of designing more and more RIP text blocks and menus for our customers. Without you having to lift a finger, your customers can RIP-ize your existing add-ons' text blocks and menus, by using RIPaint themselves. But, there's probably quite a desire for your add-ons to come already RIP-ized. It's not as difficult as it may sound.

Just install your add-on and RIP-ize its text blocks from CNF. (This is assuming you have the RIPscript Add-on Option installed on your BBS.) Once you've got it looking the way you want on your own BBS, just use BBSLANG to export those RIP text blocks to an MLX file. Then, you can provide your customers with a RIP-ready add-on. You might even go further than that.

Your code can dynamically create dazzling graphical displays, windows, dialog boxes, etc., providing an incredibly impressive user interface. All this can be done using the documented specification in the back of the RIPaint manual from TeleGrafix (which comes with the RIPscript Add-on Option).

The most daunting thing you run into when generating RIPscript text from your own code is the numbering scheme RIPscript uses. Don't be intimidated by this. Routines to convert between normal longs and RIPscript numbers are fairly easy to come up with. Once you've conquered the numbering scheme, the rest is pretty easy.

No matter how far you choose to go with your RIPscript integration, it's bound to pay off. Online graphics are really the wave of the future, and RIPscript is making it all possible.

Note: For RIPscript-oriented discussions with our developers and TeleGrafix's, check out the IRIP Forum on the Demo System at (305) 583-7808.

## ProStar Computer Corporation

### Discount Coupon

**\$25.00 off the purchase of any individual ProStar software package**

Limit: 1 coupon per software package. Coupon must be sent or faxed to ProStar at time of order. Offer good through 12/31/93

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# LOGICOM

Whether you are a new Major BBS Sysop or an old pro, Logicom has a variety of add-on software sure to increase the usage of your system. We have been developing software exclusively for The Major BBS since 1987. Try any of our software packages for 30 days. If you're not completely satisfied return it for a full refund, excluding shipping charges.

If you don't already own The Major BBS, but plan to in the near future, give us a call. We'll be happy to help you decide exactly what you will need to get up and running. We are an authorized reseller of all Galaticomm hardware and software products and can provide complete turn-key systems at the lowest prices.



## Swords & Sorcery

Book 1: Chasm of Chaos

The most realistic and detailed full color ANSI multi-player interactive adventure game for The Major BBS! Swords & Sorcery will astound even the most avid AD&D enthusiast. Players can talk to each other, engage in combat, exchange treasures, form parties for group quests, and much more!

You can actually watch other players, NPCs, and mosters move about. See a wall of flames appear before your eyes when the mage casts his spell!

**\$665.00**

- Powerful off-line map editor for customizing the "world".
- Real-time interaction with other players, NPCs, and monsters.
- Intelligent NPCs can converse and respond to commands from live players.
- ANSI (ASCII for non-IBM users) map visually displays the surrounding terrain.
- 3-dimensional movement, including underwater diving and mountain climbing.
- Terrain types include: oceans; lakes; rivers; forests; mountains; swamps; caves and much more!
- Myriad of treasures, monsters and other unforeseen traps.
- Extensive magic system for magic users.
- Common and magical weapons and armor for fighters.

**CALL OUR SUPPORT BBS FOR A FULL DEMONSTRATION OF OUR ADD-ON PRODUCT LINE: (305) 726-3849**

## BladeMaster

BladeMaster is an exciting game of combat, AD&D style! Arm yourself at the weapons shop then choose your opponent from a variety of classes which include: Champions; Monsters; Creatures; Heroes; Sorcerers; Netherbeasts and many more!

**\$199.00**

- Arcade style ANSI graphics and sound effects!
- Over 180 computerized opponents to choose from.
- Hundreds of unique weapons and armor which players can strip from opponents and other players upon winning a battle.
- Detailed activity logs allow players to keep up on the action from day to day.
- Weapons and Armor Shoppe has all the basic supplies to get new players started.
- Tavern with nearly 100 clues, hints, tips, and battle lore.
- As players progress, multiple opponents may be encountered.
- Powerful off-line editor lets you create or edit all opponent, weapon, and armor data.
- High score list keeps track of the best players.

## Bulletin Board Forums

The popularity or success of any BBS can easily be measured by the amount of activity in it's message base. The Bulletin Board Forums are designed to give your system a powerful, yet simple to use data base for writing and reading public messages.

**\$149.95**

- Appoint "Directors" to manage individual sub-boards.
- Sub-board names can be changed at any time.
- Make entire sub-boards READ-DONLY to all users, or temporarily locked-out for maintenance.
- Message numbering is handled individually by each sub-board.
- Anonymous author option.
- Messages can be colorized and/or animated by embedding ANSI control codes.
- Profanity checking can be disabled on selected sub-boards.
- Move or copy messages between different sub-boards.
- Customizable "who to:" defaults.
- User-customizable Quickscan.
- Read options include: new; forward; reverse; and search.

## Ad Master

Use your favorite ANSI drawing program to create colorful ads which can then be displayed to your users at any system menu. Optional accompanying ASCII ads will be displayed to users who don't have ANSI capabilities. Great for sending those *subliminal* thoughts, or for announcing upcoming activities and specials!

**\$69.95**

## Biorhythm

The biorhythm program outputs a thirty day chart on your intellectual, physical, and cognitive cycles. Tells you what day you were born on and how many days ago it was. A nice addition to any system!

**\$29.90**

## ZORGON

Our premier text adventure game for The Major BBS. Based on a series of games: FAZUUL; FAZUUL 9001; FREEZUUL; and PHAZUUL, by Tim Stryker. Zorgon is a fully interactive multi-player text adventure. Set far into the future, the game takes place on a desolate alien planet whose previous inhabitants were a much more advanced race than our own. Your adventure begins as soon as you step out of the teleportation pod into the city. Here you will find alien technology beyond your wildest imagination!

**\$129.00**

- Over 250 rooms to explore!
- More than 500 commands and action words.
- Hidden portals; elevation chambers; strange creatures and roaming AutoSentries.

## Outlink

Project that "Big System" image by creating a bridge to other computer or BBS systems! The software driver acts like a transparent host between the user and the other system. Even file transfers can be made through Outlink. You can even use it as a mini-terminal to dial out directly from the console on one of your non-hardware lines. Supports serial links, and it's own built in script file processor.

**\$74.95**

- Define which modems, and how many, you want to use for outgoing lines.
- Supports both tone and pulse dialing.
- Supports serial port links.
- Special DIAL command allows Sysop to dial any number.
- Script file processing for automated logons and other special requirements.
- Keys may be assigned to restrict access to certain users.
- Optional surcharge settings.

## Guess What!

Players compete for high scores on the top 10 list by guessing hidden words and phrases. Five categories include: words; things; people; places; and phrases. Players accumulate points by correctly guessing the hidden letters until they can solve the puzzle.

**\$29.90**

## Yahtzee

Our electronic version of the popular dice game! Players roll dice to form combinations of numbers to score points. Uses ANSI graphics to display the dice, or ASCII, depending on the user's capabilities. A top 10 list lets players compete for high scores.

**\$29.90**

**LOGICOM**  
5701 Pine Island Road  
Suite 312  
Tamarac, Florida 33321

**1-800-764-4266**

**FAX ORDERS WELCOME**  
**(305) 726-3748**



## SEA BATTLE

An adaption of the popular board game Battleship, Sea Battle pits player vs. player (or player vs. computer) in a contest of strategy and skill. Issue a challenge, set up your fleet, man your battle stations, and fire away! Sink your opponents ships before he sinks yours!

**\$89.95**

## The Casino

Just like Las Vegas! The Casino features five popular card games: five-card stud; five-card draw; seven-card stud; jacks or better and blackjack. Players enter through the lounge where they



can talk with others and sip a few drinks before heading for the tables. Casino employees are always there, day and night, to make sure the patrons are happy. There are also a few regulars who won't hesitate to join you for a friendly game of cards!

**\$185.50**

- Multi-player
- Computer controlled artificially-intelligent players will challenge a user if he/she is alone at a table.
- Action commands like SMOKE and LAUGH add to the atmosphere of the game.
- Define whether or not chips pay off in credits.
- Define any number of tables with up to six players per table.

## Electronic Fairways

Enjoy 18 holes of golf at your own pace! No one to laugh at you for landing one in a tree or water hole. The course features many different obstacles such as traps; ponds; rough areas; and trees. Choose from a variety of club sizes for the best shot. A Par-Masters top 10 list lets players compete for the best scores.

**\$29.90**

Blox is a fast paced arcade style game that requires quick reflexes and the ability to make split-second decisions! Fit the falling shapes together to form solid rows across the chute and score points. The More rows you complete, the faster the shapes fall!



- Interrupt driven control for split-second timing.
- Arcade-style ANSI graphics and sound effects.
- High score list of top players.

**\$165.00**

## GALACTICOMM HARDWARE/SOFTWARE SPECIALS

### The Major BBS Version 6.11

**\$164.00**

A complete Bulletin Board System software package for two simultaneous users on a single PC. Includes E-mail, Teleconferencing, File Library, configurable menus, unlimited security access levels, and much more! Supports Hayes-compatible modems, serial connections, and Novell NetWare IPX Direct connections.

### CONNECTIVITY OPTIONS

#### User Six-Pack

**\$184.00**

Provides support for six additional simultaneous users. Up to 42 User Six-Packs can be added for a total of 256 simultaneous users.

#### Advanced LAN Option

**\$499.00**

Allows anyone on your LAN to log into your BBS (up to the total number of simultaneous users your license supports), without dedicating a channel to each individual workstation.

#### X.25 Software Option

**\$712.00**

Connects your BBS to an X.25 packet-switching network without the need for a PAD. Requires PC XNet card.

### ADD-ON OPTIONS

#### RIPscrip

**\$199.00**

Expand the appeal of your BBS with a graphical user interface! Using the RIPscrip Add-on Option for The Major BBS, you can amaze your users with spectacular EGA/VGA graphics that go way beyond anything you've seen on Prodigy or America Online.

#### FAX Online

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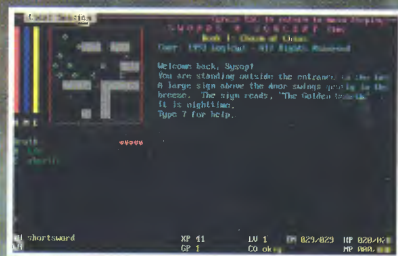


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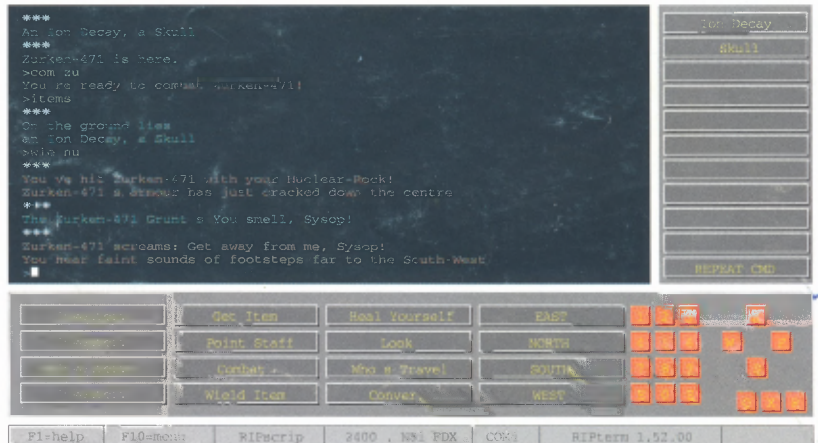
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